

The Scottish Terrier Club of America, Inc. Teleconference Meeting of the Officers and Directors September 20, 2023

PRESENT: President, Lori Kelly; Corresponding Secretary, Richard Bumstead; Treasurer, Steve Russell; Helen Prince, AKC Delegate. Directors - Class of 2023; Kelli Edell, Kari Hill, Michael Krolewski, Pam Williams. Class of 2024; Ellen Avery, Lisa Hills, Jeff Jones, Amy Pelle.

ABSENT: Theresa Thomas

Welcome: Called to order at 8:32pm EDT Lori Kelly

Motion: To excuse the absence of Theresa Thomas from the September 20, 2023 meeting. HPrince moved and EAvery seconded. Passed unanimously.

Minutes: Approval of the August 17, 2023 Meeting Minutes; approved as corrected

Report of the Secretaries:

Recording

Richard Bumstead

- Membership Ballots from September vote are all in. All applicants accepted unanimously.
- Roster printing
 - Reviewed Proof #4 and comments were sent back this afternoon
 - Requested updated quote with 20 spiral and 1000 stitched.
 \$3051.34
 - Where to send the surplus rosters; PWilliams agreed to accept them

<u>Motion: To accept the proposal from Printco to produce 1000 stitched and 20 spiral bound rosters</u> <u>for \$3,051.34. HPrince moved and SRussell seconded. Passed unanimously</u>

• As requested, the updated mailing list was sent out with minutes on Monday

Corresponding

Theresa Thomas (Lori Kelly, in her absence)

- Entries for the IPS and Sweepstakes closed today at 6:00 PM Central figures will be released on Thursday September 21, 2023
- Working on Annual Awards booklet and show catalogues
- Letter from STC California requesting specialty date moved to Old Business
- Letter from STC of the Piedmont requesting specialty date moved to New Business

Treasurers Report (Mid-September)

- The Club operates at a loss for the year, but cash flow has improved as revenue continues flowing in for Montgomery 2023. Through mid-September, the Club recorded a Net Income of \$133. This brings the YTD Net Income to -\$19,225. The Club's Balance Sheet Net Assets stand at \$545,077.
- Below are the accounts with income and expense over ~\$500 this month.

Steve Russell

- o Income
 - \$ 3,631 Montgomery 2023 (Entries & Meals, partial)
 - \$ 1,000 AKC (Meet the Breeds Chicago)
- o Expense
 - -\$ 3,633 Bagpiper 2023#3 (Production-layout & postage, partial)
 - -\$ 430 Taxes (quarterly tax deposit)
 - -\$ 390 Trifolds (STCA & Paws reorder)
- Cash flow
 - Overlapping Montgomery and Rotating Specialties late in the year has reduced revenue for Bagpiper 2023 #3 leading into both Specilties. Reservations are coming in for Montgomery, but not Rotating. No one is making reservations for Rotating prior to Montgomery closing on 9/20, so consequently cash flow is suffering.
 - Will transfer some funds from investment accounts to cover current cash flow as we wait for revenue from Montgomery and Rotating
 - Award engraving is complete and invoices paid
 - Quarterly taxes have been paid
 - Meet the Breeds in Chicago generated \$1000 from AKC
 - \$500 a day if local clubs brings more than 5 dogs a day
 - All funds transferred to the STC Chicago who hosted the event

Old Business

- Ad Hoc Committee STCA Legacy Giving
 - MKrolewski noted that he is halfway through updates, splitting the document into two parts
 - Pet wills
 - Donations (utilizing some of the language from the HTF Gift Policy)
- STCCalifornia 2024 Specialty Date
 - Received a letter from the STC California requesting approval to hold their 2-day standalone specialty on April 6-7, 2024 at the Ventura County Fairgrounds
 - No conflict with other clubs
 - STC Greater Atlanta moved their show from that weekend last year and thus forfeited their AKC claim on the date
 - STC Greater Atlanta is considering moving to the following weekend with the Perry, Georgia shows

<u>Motion: To approve the STC California request to hold their specialty show on April 6-7, 2024 at</u> <u>Ventura County Fairgrounds, as a stand-alone 2 day show, on the 14th AKC weekend going</u> <u>forward. SRussell moved, and HPrince seconded. Passed unanimously.</u>

• Rotating 2023

Pam Williams

- Some drop-off in entries is expected as some exhibitors are deciding to go to either Montgomery Country or Rotating
- Beginning October 9, after Montgomery County show, the STCA website will focus on the Rotating show
- Montgomery Week 2023
 - Members of the incoming Board will arrive at the STCA Wednesday Board meeting at lunch, most executive session issues will be address in the morning session

IPS Judge Masa Siroka will arrive in Philadelphia on Wednesday, October 4, and will be met at the airport with a livery driver to bring her to the hotel

- Sweepstakes judge Charlie Gann and Masa Siroka will join us for the Annual Awards dinner and provide their judges critique after the dinner
- Bagpiper will be there at 5:30 PM on Friday prior to the dinner

Lori Kelly

- We will have the same ring at Montgomery County Kennel Club show, and will also have a hospitality tent available for our use
- Scottie Bingo will take place Thursday evening; PWilliams, KHill, and HPrince will bring items for prize table
- 25 of the 30 Scottie figurines will be silent auctioned in the lobby and 5 of them will be auctioned off via live auction after the Friday dinner
- LKelly will need help with moving things from her home to the hotel on Tuesday and has requested any Board members who arrive that afternoon to please assist
- o MKrolewski will take the Supported Entry prizes to both Hatboro shows
- Rau is set to deliver equipment to the hotel on Thursday morning at 10:00

New Business

- STC of the Piedmont request for specialty date
 - Received a letter from the STC of the Piedmont requesting approval to hold a second specialty weekend on July 13-14 with the Greater Hickory Kennel Club, the shows would be concurrent specialties with a possible grooming seminar
 - o No conflicts identified, the date is the weekend before the Houston Specialty,
 - o This will be in addition to their traditional November specialty dates
 - Need to distinguish between primary and secondary specialty dates in case there are future conflicts
 - This will be added to the broader discussion of the Specialties SOP that will be undertaken by the next STCA Board

Motion: To approve the request by the STC of the Piedmont to hold a concurrent two specialty weekend on July 13-14, 2024 with Greater Hickory KC. This is a one year approval and is in addition to their current Specialty weekend in November. LHills moved, and PWilliams seconded. Passed unanimously

- Reserve Major at Specialty Shows
 - Discussion to allow regional specialties to offer a 3-point major for Reserve Winners at their specialties – STCA offers a 3-point RWD/RWB at Montgomery Country Kennel Club show
 - AKC allows the parent clubs to offer this if there is twice as many entries as would constitute a 5-point major
 - This will be brought up for a vote by the AKC Delegates in the December meeting
 - o Consensus was that HPrince should vote against this
- Timing of Rotating Specialty
 - As the 2023 Rotating is a month after Montgomery County Kennel Club show, we should consider placing a restriction on the timing
 - Some Regional clubs have hosted the Rotating on dates that do not coincide with their primary specialty, so every club can still participate

<u>Motion:</u> To limit the timing of the STCA Rotating to dates between the first of January and the end of August in the calendar year starting in 2025. SRussell moved and PWiliams seconded. Passed unanimously.

Motion: To adjourn at 10:02 PM EDT by RBumstead seconded by KHill. Passed unanimously

Respectfully Submitted – Richard C Bumstead, Recording Secretary