



**Minutes**  
**The Scottish Terrier Club of America, Inc.**  
**Teleconference Meeting of the Officers and Directors**  
**Wednesday December 14, 2022**

**PRESENT:** President, Lori Kelly; Vice President, Kathleen Ferris; Corresponding Secretary Theresa Thomas; Recording Secretary, Richard Bumstead; Treasurer, Steve Russell; Directors - Class of 2023; Kari Hill, Michael Krolewski, Pam Williams. Class of 2024; Lisa Hills, Amy Pelle.

**ABSENT:** Helen Prince, Ellen Avery, Jeff Jones

**Welcome: Called to order at 8:34pm EST**

Vice Pres. Kathleen Ferris (standing on for Lori Kelly who was momentarily delayed)

**Minutes:** Approval of the October 19, 2022 Meeting Minutes. Approved as submitted  
Approval of the October 19, 2022 Executive Session. Approved as submitted  
Approval of the November 16, 2022 Meeting Minutes. Approved as submitted

**Report of the President:**  
Deferred

Lori Kelly

**Report of the Secretaries:**  
**Recording**

Richard Bumstead

- Report of membership voting: Kathlena & Nathan Austin, Robert Armstrong, Patricia Spence, Lonnie Eugene Stewart, and Denise & Neil Chivington were unanimously voted into membership. Jamie Shearer did not receive the required 60% approval vote for membership because her sponsors have not known her the required one-year minimum timeframe.
- Hard copy votes have been received except for EAvery
- Confirmed submission of all materials needed for Bagpiper #4 with PWilliams.

**Corresponding**

Theresa Thomas

- Two items which will be discussed later in the agenda

**Treasurers Report**

Steve Russell

- So far in December, the Club recorded a Net Income of \$5,996 mostly from collection of 2023 Dues. This brought the Club's YTD Net Income to a profit of \$17,360. The Club's Balance Sheet Net Assets stand at \$560,064.
- Listed below are the accounts with income and expense over ~\$500 this month.
  - Income
    - \$ 3,825 – Dues 2023 (to date \$14,132)
    - \$ 1,920 – Bagpiper 2023 - First Class \$20 Payments (to date \$6,340)
    - \$ 575 – Trophy & Specialty Donations MCKC 2023 (to date \$1,310)
  - Expense
    - \$ 500 – AKC Museum of the Dog (5<sup>th</sup> of 5 annual pledges)
- Other Activities:
  - Montgomery 2022 – Financial Summary sent to the Board. There was a loss on show of -\$2,906 on income of \$45,631 and expenses of -\$48,537. This is consistent with the average loss (investment) from the last 14 years of -\$3,226. All events lost money,

except the MTAC Agility Cluster which netted \$5,000. Members' generous donations covered \$3,373 of the total expenses.

- Membership Dues 2023 – Dues collections are proceeding as they have historically. So far, 373 (48.4%) of member households have paid with half of a month remaining until the deadline. Of those dues paid, only 6 (1.6%) have not included the \$20 Bagpiper Postage charge. Following up on the reason.
- Grooming Inventory – The inventory of Grooming Manuals was replenished and 110 were delivered to Jeff Jones's residence. The balance of \$3,626 was paid to Trendex for a total of \$7,083 (~\$64.59 per manual). Combined with Grooming Videos which cost us \$6.88, the combos cost the Club \$71.27, excluding PayPal Fees (~3%), shipping to the customer (\$14), and a small profit.
- Year-end Projections – Revenue from Montgomery 2022, Bagpiper 2022#4, and Dues 2023 help the Club reach profitability by the end of November. The only significant expenses outstanding are for the production of Bagpiper 2022#4 and the AKC Delegate Meeting. Assuming most Bagpiper 2022#4 production costs carry over to January 2023, we will end the year in the black.

### **New Business**

- Educational Grants Theresa Thomas
  - Washington State – Requests a \$500 grant to conduct a DNA collection clinic in conjunction with their August Specialty. Would use the grant to have Vet Tech there to collect samples
  - Tampa Bay – Requests a \$500 dollar grant to help educate their growing membership and be part of a year-long effort of programs. This would also be directed at a DNA collection program held by their club
  - LHills reports that the HTF is also considering a grant program to assist in the collection of DNA samples
  - After reviewing the requests from both clubs, the potential conflicts between the STCA and the HTF programs, and the dates for the programs (3<sup>rd</sup> Quarter), it was decided that LKelly will reach out to Marcia Dawson, Chair of the HTF, to clarify if in fact they have initiated such a program.
  - LKelly stated that the STCA is committed to having the Regional Clubs develop educational programs for the coming year.
- BBE STCA Award Kathleen Ferris
  - A question has been asked if the division of the BBE Class by AKC will have any impact on the STCA Puppy Class awards: it will not.
  - The division of the BBE class (under 12 months and older than 12 months) is seen by AKC no differently that the division of the Puppy Classes (6-9 month and 9-12 month).
  - There is no change to the STCA BBE award. BBE divisions are to be treated in the same manner as the Puppy Awards are done in accordance with the BBE awards SOP.
  - STCA will reach out to the Regional Clubs to make sure they clarify with their host clubs and/or superintendents what their decision is about splitting the BBE class.

### **Old Business**

- Rotating 2023 - Piedmont Kathleen Ferris
  - Status of contracts is still pending. There is some confusion about what the STCA has approved and what was stated in the contracts that have been sent.
  - K Hill will step in and assume oversight and correspondence with the STCA on behalf of the Scottish Terrier Club of the Piedmont.
- Rotating 2024 – Tampa Kathleen Ferris
  - World Equestrian Center sent a contract that has some requirements that will be impossible to reach, based upon the site configuration.
  - Kathleen Ferris will send contract to SRussell for review and comparison with other Rotating expenses and minimums.

- MCKC 2023- 2024 Lori Kelley
  - We are set for 2023 to have the STCA events at the Sheraton Buck County for one final year (under contract). Staff has turned over and our old contacts are no longer there.
  - For 2024, various options have been explored to try and find a hotel with equal or similar facilities to what we have had at the Sheraton Bucks County.
  - LKelly presented the Doubletree at Plymouth Meeting as a viable option. It's a half hour closer to the Macungie show site and can accommodate all our events under one roof.
    - The ballroom is 33' X 80' and will accommodate the AKC guidelines of providing a show ring approximately 30'X 40'
    - Grooming space to be determined in ballroom and ancillary space
    - Required minimums for food are less than the Sheraton
    - Room rates will be about the same, but all rooms are in a suite configuration
    - Will need to renegotiate the number of room nights

**Motion: To proceed with signing the contract to use the Doubletree in Plymouth Meeting for the STCA host hotel in 2024. PWilliams/RBumstead. Passed Unanimously**

- 2023 Membership Renewal Lori Kelly
  - There have been two instances where STCA members have pushed back against the required postage upgrade for the Bagpiper.
    - One felt it was an inferior publication and not worth the extra cost
    - One felt that with all the resources the STCA has, it should cover the cost
  - While this is a very small number of concerns, after discussion it seemed that we should delay any further discussion until we have closed out the membership renewal process
- Membership Procedure Lisa Hills
  - LHills wanted to start the discussion about how we can streamline the membership application process
    - The current process was developed when the Bagpiper was the only means of communicating with the membership, and thus applicants had to wait long periods of time from submitting the application, to the final STC Board vote as the By-Laws require an 8-week comment period upon receipt of the Bagpiper.
    - Modern communications now allow for immediate access through on-line and te-mail that would permit reviewing applications either on the Members Only section of the STCA webpage or via the monthly Wrap-up.
    - Any change will require an update to the By-Laws, and there is a committee already formed to undertake such a review of the By-Laws this year.
- Performance & AKC PAL Lori Kelly
  - AKC is now allowing unregistered and neutered or spayed dogs to compete in certain performance events. They can receive an AKC PAL number under which they can register for events and compete.

**Motion: To allow dogs with an AKC PAL registration number enter and compete in certain STCA sponsored events. LHills/PWilliams . Passed Unanimously**

**Motion: To adjourn at 10:05 PM EST RBumstead/LHills. Passed unanimously.**

Respectfully Submitted – Richard C Bumstead, Recording Secretary