



Minutes
The Scottish Terrier Club of America, Inc.
Teleconference Meeting of the Officers and Directors
Wednesday September 21, 2022
8:30 p.m. – 9:30 p.m. EDT

PRESENT: President, Lori Kelly; Vice President, Kathleen Ferris; Corresponding Secretary Theresa Thomas; Recording Secretary, Richard Bumstead; Treasurer, Steve Russell; AKC Delegate, Helen Prince; Directors - Class of 2022; Ellen Avery, Lisa Hills, Ron McConnell, Pat Wooster: Class of 2023; Kelli Edell, Michael Krolewski, Pam Williams.

ABSENT: None

Welcome: Called to order at 8:34pm EDT Pres. Lori Kelly

Minutes: Approval of the August 17, 2022 Meeting Minutes. Stand as submitted

Report of the President: Lori Kelly

- To be addressed further in the agenda.

Report of the Secretaries:

Recording Richard Bumstead

- Notice from AKC asking for the updated 2023 Officers and Board Members list be sent to them, will send after our Montgomery meetings
- Request for Mailing lists for Tallies – working on for MKrolewski and Janet Tomlinson.

Corresponding Theresa Thomas

- Name badges for incoming STCA Board members have been ordered.

Treasurers Report Steve Russell

- Financial Reports - the club has recorded a Net Income loss of \$2,986 on high transaction volume as we near the Montgomery 2022 deadlines. This brings the Club's YTD Net Income loss to \$7,955. The Club's Balance Sheet Net Assets stand at \$533,425.
- Listed below are the accounts with income and expense over ~\$500 this month.
 - Income
 - \$4,533 – Montgomery 2022 (partial – entries & meals ... closing this week)
 - \$694 – Shoppe (grooming & other merchandise)
 - Expense
 - \$7,159 – Bagpiper 2022#3 (total production \$8,439 for a loss of \$3,569)
 - \$557 – Shoppe (2022 commemorative pins inventory)
 - \$430 – Taxes (quarterly deposit)
- Other Activities
 - Rotating 2022 – We received the profit-sharing payment (55 dogs @ \$3 = \$165) from the Baltimore County KC to close out this year's event. Total Income was \$10,271 and total Expenses were \$13,661 for a loss of \$3,390 on the show.
 - Montgomery 2022 – Closing deadlines are this week when a payment of about \$8,000 is due to the host hotel.
 - Bagpiper – Much of our YTD loss is attributable to the Bagpiper magazine losing \$10,000 which we have not been able to overcome. Despite reduction in pages and distribution, the revenue generated from ads is not covering the cost.

- Dues remain unchanged. Beginning in 2023, all issues of the Bagpiper magazine will be sent to all members by First Class US Postage. No Bulk mailing permitted. All USA Members are required to pay the additional \$20 along with their Dues.
- Request latest Roster for Montgomery Weekend activities. RBumstead will send by end of the month.

AKC Delegate

Helen Prince

- No report

New Business

- STCCalifornia request for move of date Lori Kelly
 - STCCalifornia requested moving their Specialty to the weekend shows during March 3 or June 3. Both dates conflict with current Specialties (March is Heart of America, and June with New England)
 - Need to determine if this is a one-time event or a permanent
 - STCA has a long-standing tradition of not allowing clubs to overlap shows on the same weekend, and we have just recently declined a similar request
 - Exhibitors often travel great distances to show to judges they like
 - Discussion of why clubs are moving to clusters instead of stand-alone events, usually comes down to financial benefits and lack of club members willing to work on the show
 - The STCA Board needs to address these ongoing conflicts
 - LKelly will reach out to Mark LaBonte to help them work through the issues

Old Business

- Montgomery Week 2022 Status Kathleen Ferris
 - Shows are set, and entries are closed
 - Hatboro has approved 8:30 or 8:45 start times for Scottish Terriers
 - The extra tent behind our MCKC ring is still open for suggested uses
 - The MCKC grooming tents will be larger than last year, and there will be limited electrical as there was last year
 - Judges are all set with accommodations
- Attendance Updates Lori Kelly
 - Lunch selections for Wednesday meeting will be sent out via email shortly
 - Wags & Table Talk with Rick Fowler will take place in the lobby during cash bar happy hour on Friday after Sweepstakes and before the Banquet
 - A bagpiper will be there on Friday evening
 - Silent auction will occur again Thursday through Friday
 - Thursday night will be Bingo night
- Grooming Manual/Video Pricing Steve Russell
 - Sent out pricing received from vendors for production costs of printing 100 new edition of the Grooming Manual and videos – which should last about 2 years
 - Cost would be approximately \$88.50 with shipping. Propose to sell to STCA Club members for \$100, and to non-members \$120
 - Discussion as to why is there a mark-up for members, and we should be promoting this as a benefit to members?
 - Most manuals are sold to non-members
 - Pricing discussion postponed until October meeting

MOTION: To approve the reprinting of 100 Scottish Terrier Grooming Manuals and Videos for the cost of \$7,125.00. HPrince/LHills Passed unanimously

- Scottish Terrier Club of New England Kathleen Ferris for Lori Kelly

MOTION: To go into Executive Session at 9:36 PM. PWilliams/LHills Passed unanimously

MOTION: To leave Executive Session at 9:49 PM. HPrince/EAvery. Passed unanimously

Motion: To adjourn at 9:50 PM EDT RBumstead/LHills. Passed unanimously.

Respectfully Submitted – Richard C Bumstead, Recording Secretary

September 22, 2022