

Scottish Terrier Club of America  
Profit & Loss  
March 2021

	<u>Mar 21</u>
Ordinary Income/Expense	
Income	
Bagpiper	
Bagpiper 2021	
Adverstising	
Issue 1	
Business Card Ads	100.00
Regular Ads	275.00
Total Issue 1	<u>375.00</u>
Total Adverstising	375.00
Circulation	
Copy Sales	38.00
Subscriptions	50.00
Total Circulation	<u>88.00</u>
PayPal Fees	-3.64
Total Bagpiper 2021	<u>459.36</u>
Total Bagpiper	459.36
Board Member Generated Income	
Recording Secretary	
Roster	
Roster Ads 2021	75.00
xPayPal Fees	-1.70
Total Roster	<u>73.30</u>
Total Recording Secretary	<u>73.30</u>
Total Board Member Generated Income	73.30
Committee Generated Income	
Agility	
Black & White Agility Trial	1,200.00
Total Agility	<u>1,200.00</u>
Total Committee Generated Income	1,200.00
Investments	
Interest	
Interest on Savings Account	0.03
Interest on Stifel Investments	174.94
Total Interest	<u>174.97</u>
Total Investments	174.97
Shoppe Boutique Sales	
Commemorative Pins	82.50
Grooming Combo (Manual & Video)	220.00
Grooming Manuals	
Sales	300.00
Total Grooming Manuals	<u>300.00</u>
Handbooks	
Sales	50.00
Total Handbooks	<u>50.00</u>
Other Merchandise	
120 Year Merchandise	115.00
Total Other Merchandise	<u>115.00</u>

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Paypal Fees	-20.20
Total Shoppe Boutique Sales	747.30
Total Income	2,654.93
Cost of Goods Sold	
Grooming Inventory	
Grooming Manual COGS	522.30
Grooming Video COGS	211.20
Total Grooming Inventory	733.50
Total COGS	733.50
Gross Profit	1,921.43
Expense	
AKC Expenses	
Club Flyer Expense	48.60
Total AKC Expenses	48.60
Bagpiper Expenses	
Bagpiper 2021 Expenses	
Circulation	
Postage	58.85
Total Circulation	58.85
Issue 1	
Postage & Mailing	1,823.59
Printing	4,287.82
Total Issue 1	6,111.41
Total Bagpiper 2021 Expenses	6,170.26
Total Bagpiper Expenses	6,170.26
Board Member Required Activity	
Corresponding Secretary	
Office Supplies	
General	19.59
Total Office Supplies	19.59
Postage	
Illustrated Guide	4.37
New Member Packets	51.81
Stamps	55.00
Total Postage	111.18
Total Corresponding Secretary	130.77
Treasurer	
Bank Fees	
Transfer Fee	1.00
Total Bank Fees	1.00
Total Treasurer	1.00
Total Board Member Required Activity	131.77

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	<u>Mar 21</u>
<b>Committees</b>	
<b>Tallies</b>	
<b>Tally Committee</b>	
Conformation AKC Report	420.00
Performance Events AKC Report	280.00
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<b>Total Tally Committee</b>	700.00
<b>Total Tallies</b>	700.00
<b>Web</b>	
Zoom	29.98
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<b>Total Web</b>	29.98
<b>Total Committees</b>	729.98
<b>Regional Clubs</b>	
STCA Ads in Specialty Catalogs	45.00
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<b>Total Regional Clubs</b>	45.00
<b>Shophe Boutique Expenses</b>	
Shipping & Handling	
Grooming Manuals-Combos	84.55
S&H - Other Merchandise	5.83
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<b>Total Shipping &amp; Handling</b>	90.38
<b>Total Shoppe Boutique Expenses</b>	90.38
<b>Total Expense</b>	7,215.99
<b>Net Ordinary Income</b>	-5,294.56
<b>Net Income</b>	<hr/> <hr/> <b>-5,294.56</b>