

## Scottish Terrier Club of America

## Profit &amp; Loss

04/01/20

March 2020

Cash Basis

	<u>Mar 20</u>
Ordinary Income/Expense	
Income	
Bagpiper	
Bagpiper 2020	
Advertising	
Issue 1	
Stud Dog Ads	80.00
Total Issue 1	80.00
Total Advertising	80.00
Circulation	
Copy Sales	35.00
Subscriptions	180.00
Total Circulation	215.00
PayPal Fees	-6.68
Total Bagpiper 2020	288.32
Total Bagpiper	288.32
Committee Generated Income	
Agility	
Black & White Agility Trial	1,200.00
Total Agility	1,200.00
Total Committee Generated Income	1,200.00
Investments	
Interest	
Interest on Stifel Investments	181.25
Total Interest	181.25
Total Investments	181.25
Rotating Specialty	
Rotating 2020	
Catalog Ads	60.00
Entries	
STCA - Regular Classes	1,101.00
STCA - Sweepstakes	221.00
STCGD - Regular Classes	1,128.00
STCGD - Sweepstakes	221.00
Total Entries	2,671.00
Grooming Seminar	135.00
Meal Reservations	2,713.00
Top 20	
Top 20 Catalog	50.00
Top 20 Contender Ads	810.00
Top 20 Entries	300.00
Top 20 Raffle	280.00
Top 20 Sponsorship	210.00
Total Top 20	1,650.00
Vendor	-100.00
xPayPal Fees	62.42
Total Rotating 2020	7,191.42
Total Rotating Specialty	7,191.42

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	<u>Mar 20</u>
<b>Shoppe Boutique Sales</b>	
Commemorative Pins	60.00
Grooming Combo (Manual & Video)	770.00
Grooming Manuals	
Postage	45.00
Sales	180.00
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<b>Total Grooming Manuals</b>	225.00
<b>Grooming Video</b>	
Sales	120.00
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<b>Total Grooming Video</b>	120.00
<b>Illustrated Guides</b>	
Sales	137.50
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<b>Total Illustrated Guides</b>	137.50
<b>Other Merchandise</b>	380.00
<b>Paypal Fees</b>	-35.29
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<b>Total Shoppe Boutique Sales</b>	1,657.21
<b>Total Income</b>	10,518.20
<b>Cost of Goods Sold</b>	
<b>Grooming Inventory</b>	
Grooming Manual COGS	800.86
Grooming Video COGS	528.00
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<b>Total Grooming Inventory</b>	1,328.86
<b>Total COGS</b>	1,328.86
<b>Gross Profit</b>	9,189.34
<b>Expense</b>	
<b>AKC Expenses</b>	
AKC Delegate Expense	417.77
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<b>Total AKC Expenses</b>	417.77
<b>Awards</b>	
BBE Medallions for Specialties	
Postage to Regional Clubs	30.60
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<b>Total BBE Medallions for Specialties</b>	30.60
<b>Total Awards</b>	30.60
<b>Bagpiper Expenses</b>	
Bagpiper 2019 Expenses	
Issue 4	
Printing	40.00
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<b>Total Issue 4</b>	40.00
<b>Total Bagpiper 2019 Expenses</b>	40.00
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<b>Total Bagpiper Expenses</b>	40.00

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Profit & Loss  
March 2020

	<u>Mar 20</u>
<b>Board Member Required Activity</b>	
<b>Corresponding Secretary</b>	
<b>Postage</b>	
Illustrated Guide	3.33
New Member Packets	97.18
Stamps	110.00
<b>Total Postage</b>	<u>210.51</u>
<b>Total Corresponding Secretary</b>	<u>210.51</u>
<b>Total Board Member Required Activity</b>	210.51
<b>Committees</b>	
<b>Web</b>	
Web Hosting	207.85
<b>Total Web</b>	<u>207.85</u>
<b>Total Committees</b>	207.85
<b>Insurance</b>	
<b>State Farm</b>	
Treasurer Fidelity Bonding	6.00
<b>Total State Farm</b>	<u>6.00</u>
<b>Total Insurance</b>	6.00
<b>PAWS (Juniors) Expenses</b>	
Raffle Expenses	130.00
<b>Total PAWS (Juniors) Expenses</b>	130.00
<b>Rotating Specialty Expenses</b>	
<b>Rotating 2020</b>	
<b>Performance Agility &amp; Scent</b>	
Trial Secretary	237.00
Performance Agility & Scent - Other	105.00
<b>Total Performance Agility &amp; Scent</b>	<u>342.00</u>
<b>Show Secretary</b>	7.75
<b>Top 20 Expenses</b>	
Top 20 Advertising	86.67
Top 20 Decorations	273.42
Top 20 Invitations	287.07
Top 20 Prizes	433.91
Top 20 Raffle	184.19
Top 20 Ribbons-Rosettes	423.93
Top 20 Swag Bags	630.68
Top 20 Table Favors	298.58
<b>Total Top 20 Expenses</b>	<u>2,618.45</u>
<b>Trophies</b>	<u>406.84</u>
<b>Total Rotating 2020</b>	<u>3,375.04</u>
<b>Total Rotating Specialty Expenses</b>	3,375.04

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**Profit & Loss**  
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	<u>Mar 20</u>
Shoppe Boutique Expenses	
Shipping & Handling	
Grooming Manuals	118.80
<b>Total Shipping &amp; Handling</b>	<u>118.80</u>
<b>Total Shoppe Boutique Expenses</b>	<u>118.80</u>
<b>Total Expense</b>	<u>4,536.57</u>
Net Ordinary Income	4,652.77
Other Income/Expense	
Other Expense	
Handbooks 2007-2018 Expense	19,963.96
<b>Total Other Expense</b>	<u>19,963.96</u>
Net Other Income	<u>-19,963.96</u>
Net Income	<u><u><b>-15,311.19</b></u></u>