

**Scottish Terrier Club of America**  
**Profit & Loss**  
 September 2018

|                                     | Sep 18   |
|-------------------------------------|----------|
| <b>Ordinary Income/Expense</b>      |          |
| Income                              |          |
| Bagpiper                            |          |
| Bagpiper 2018                       |          |
| Circulation                         |          |
| Subscriptions                       |          |
| Special                             | 40.00    |
| Total Subscriptions                 | 40.00    |
| Total Circulation                   | 40.00    |
| PayPal Fees                         | 0.00     |
| Total Bagpiper 2018                 | 40.00    |
| Total Bagpiper                      | 40.00    |
| Investments                         |          |
| Interest                            |          |
| Interest on Savings Account         | 0.30     |
| Total Interest                      | 0.30     |
| Total Investments                   | 0.30     |
| Montgomery National Specialty       |          |
| Montgomery 2018 Income              |          |
| Independent Parent Specialty        |          |
| Entries - Specialty                 | 1,768.00 |
| Total Independent Parent Specialty  | 1,768.00 |
| Meal Reservations                   | 5,998.61 |
| Obedience & Rally                   |          |
| Entries - Obedience & Rally         | 178.00   |
| Total Obedience & Rally             | 178.00   |
| Raffle (Quilt from Lori Waite)      | 20.00    |
| Sweepstakes                         |          |
| Entries - Sweepstakes               | 742.00   |
| Total Sweepstakes                   | 742.00   |
| xPayPal Fees                        | -83.57   |
| Total Montgomery 2018 Income        | 8,623.04 |
| Total Montgomery National Specialty | 8,623.04 |
| Shoppe Boutique Sales               |          |
| Commemorative Pins                  | 10.00    |
| Grooming Manuals                    |          |
| Sales                               | 276.00   |
| Total Grooming Manuals              | 276.00   |
| Grooming Video                      |          |
| Sales                               | 262.20   |
| Total Grooming Video                | 262.20   |
| Handbooks                           |          |
| Sales                               | 25.00    |
| Total Handbooks                     | 25.00    |
| Paypal Fees                         | -14.69   |
| Total Shoppe Boutique Sales         | 558.51   |

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| <b>Total Income</b>                         | 9,221.85 |
| <b>Cost of Goods Sold</b>                   |          |
| <b>Grooming Inventory</b>                   |          |
| Grooming Manual COGS                        | 487.48   |
| Grooming Video COGS                         | 492.80   |
| <b>Total Grooming Inventory</b>             | 980.28   |
| <b>Total COGS</b>                           | 980.28   |
| <b>Gross Profit</b>                         | 8,241.57 |
| <b>Expense</b>                              |          |
| <b>Bagpiper Expenses</b>                    |          |
| <b>Bagpiper 2018 Expense</b>                |          |
| <b>Issue 3</b>                              |          |
| Layout & Design                             | 1,920.00 |
| Postage & Mailing                           | 1,606.17 |
| <b>Total Issue 3</b>                        | 3,526.17 |
| <b>Total Bagpiper 2018 Expense</b>          | 3,526.17 |
| <b>Total Bagpiper Expenses</b>              | 3,526.17 |
| <b>Board Member Required Activity</b>       |          |
| <b>Treasurer</b>                            |          |
| Dues Collection                             |          |
| Office Supplies                             | 32.22    |
| <b>Total Dues Collection</b>                | 32.22    |
| Postage                                     | 57.25    |
| Taxes - Tax Deposits & Returns              | 150.00   |
| <b>Total Treasurer</b>                      | 239.47   |
| <b>Total Board Member Required Activity</b> | 239.47   |
| <b>Committees</b>                           |          |
| Historian                                   | 277.00   |
| Pedigrees                                   | 500.00   |
| Public Information                          |          |
| Postage                                     | 180.00   |
| <b>Total Public Information</b>             | 180.00   |
| <b>Total Committees</b>                     | 957.00   |
| <b>Montgomery Expenses</b>                  |          |
| <b>Montgomery 2018 Expense</b>              |          |
| Hatboro Supported Entry                     | 30.00    |
| Independent Parent Specialty                |          |
| Trophies - Rosettes & Ribbons               | 437.13   |
| <b>Total Independent Parent Specialty</b>   | 437.13   |
| <b>Total Montgomery 2018 Expense</b>        | 467.13   |
| <b>Total Montgomery Expenses</b>            | 467.13   |
| <b>Shoppe Boutique Expenses</b>             |          |
| Purchase New Inventory                      |          |
| Clutch                                      | 72.00    |
| Latterns                                    | 674.00   |
| T-shirts                                    | 378.00   |
| Umbrellas                                   | 425.00   |
| Visors                                      | 200.00   |
| Wristlet                                    | 88.00    |

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|                                | Sep 18          |
|--------------------------------|-----------------|
| Purchase New Inventory - Other | -120.78         |
| Total Purchase New Inventory   | 1,716.22        |
| Shipping & Handling            |                 |
| Grooming Manuals               | 64.25           |
| Grooming Videos                | 2.66            |
| Total Shipping & Handling      | 66.91           |
| Total Shoppe Boutique Expenses | 1,783.13        |
| Total Expense                  | 6,972.90        |
| Net Ordinary Income            | 1,268.67        |
| Other Income/Expense           |                 |
| Other Income                   |                 |
| Handbooks 2018 Income          |                 |
| Handbooks 2018 Ads             | 290.00          |
| Handbooks 2018 PayPal Fees     | -6.98           |
| Total Handbooks 2018 Income    | 283.02          |
| Total Other Income             | 283.02          |
| Net Other Income               | 283.02          |
| Net Income                     | <u>1,551.69</u> |