

Scottish Terrier Club of America
Profit & Loss
September 2017

	Sep 17
Ordinary Income/Expense	
Income	
Annual Awards, Sponsor Payments	
Perpetuals Engraving, Storage	
Casi Scot	123.00
Total Perpetuals Engraving, Storage	123.00
Total Annual Awards, Sponsor Payments	123.00
Bagpiper	
Bagpiper 2017	
Advertising	
Issue 4	325.00
Total Advertising	325.00
Circulation	
Subscriptions	
Regular	40.00
Total Subscriptions	40.00
Total Circulation	40.00
First Class Upgrade	20.00
PayPal Fees	-7.02
Total Bagpiper 2017	377.98
Total Bagpiper	377.98
Investments	
Interest	
Interest on Savings Account	0.19
Total Interest	0.19
Total Investments	0.19
Membership	
Applications for Membership	
Reapplication	60.00
Total Applications for Membership	60.00
Total Membership	60.00
Montgomery National Specialty	
Montgomery 2017 Income	
Independent Parent Specialty	
Entries - Specialty	1,677.11
Total Independent Parent Specialty	1,677.11
Meal Reservations	4,523.60
Obedience & Rally	
Catalog Ads	50.00
Entries - Obedience & Rally	320.00
Total Obedience & Rally	370.00
Sweepstakes	
Entries - Sweepstakes	459.00
Total Sweepstakes	459.00
Trophy & Specialty Donations	50.90
xPayPal Fees	-69.47
Total Montgomery 2017 Income	7,011.14

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Total Montgomery National Specialty	7,011.14
Shoppe Boutique Sales	
Commemorative Pins	10.00
Grooming Manuals	
Sales	305.60
Total Grooming Manuals	305.60
Grooming Video	
Sales	380.00
Total Grooming Video	380.00
Other Merchandise	
Garment Bag	15.00
Totes	85.00
Vests	100.00
Total Other Merchandise	200.00
Paypal Fees	-20.01
Total Shoppe Boutique Sales	875.59
Total Income	8,447.90
Cost of Goods Sold	
Grooming Inventory	
Grooming Manual COGS	591.94
Grooming Video COGS	668.80
Total Grooming Inventory	1,260.74
Total COGS	1,260.74
Gross Profit	7,187.16
Expense	
AKC	
AKC Delegate Expense	305.92
Parent Club Medallions	215.00
Total AKC	520.92
Awards	
Perpetuals Engraving	
Casi Scot Trophy	123.00
Hughcrest Trophy	174.00
Lloyd Trophy	468.00
McOwan Memorial Trophy	234.00
R-Starr Trophy	36.00
Stalter Trophy	306.00
Total Perpetuals Engraving	1,341.00
Awards - Other	282.22
Total Awards	1,623.22
Bagpiper Expenses	
Bagpiper 2017 Expense	
Issue 3	
Postage & Mailing	2,461.87
Printing	4,601.12
Total Issue 3	7,062.99
Total Bagpiper 2017 Expense	7,062.99
Total Bagpiper Expenses	7,062.99

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Montgomery Expenses	
Montgomery 2017 Expenses	
Trophies	137.95
Total Montgomery 2017 Expenses	137.95
Total Montgomery Expenses	137.95
Regional Clubs	
STCA Ads in Specialty Catalogs	55.00
Total Regional Clubs	55.00
Rosters	
Postage/Shipping	284.55
Printing	4,233.81
Total Rosters	4,518.36
Shope Boutique Expenses	
Purchase New Inventory	387.66
Shipping & Handling	
Grooming Manuals	64.61
Grooming Videos	5.22
S&H - Other Merchandise	3.74
Total Shipping & Handling	73.57
Total Shope Boutique Expenses	461.23
Total Expense	14,379.67
Net Ordinary Income	-7,192.51
Other Income/Expense	
Other Income	
Donations - Pet Disaster Relief	100.00
Total Other Income	100.00
Other Expense	
Donations Pet Disaster Relief	5,000.00
Total Other Expense	5,000.00
Net Other Income	-4,900.00
Net Income	-12,092.51