

Scottish Terrier Club of America
Profit & Loss October
 October 2017

	Oct 17
Ordinary Income/Expense	
Income	
Bagpiper	
Bagpiper 2017	
Advertising	
Issue 3	-225.00
Issue 4	4,225.00
Total Advertising	4,000.00
PayPal Fees	-69.19
Total Bagpiper 2017	3,930.81
Bagpiper 2018	
First Class Upgrade	560.00
Total Bagpiper 2018	560.00
Total Bagpiper	4,490.81
Investments	
Interest	
Interest on Savings Account	0.18
Interest on Stifel Investments	2,423.62
Total Interest	2,423.80
Total Investments	2,423.80
Membership	
Applications for Membership	
Reapplication	-10.00
Total Applications for Membership	-10.00
Dues 2018	
Foreign Family Members	220.00
Foreign Individual Members	340.00
Hardcopy Fees	50.00
Regular Family Members	1,200.00
Regular Individual Members	1,230.00
xPayPal Fees	-69.40
Total Dues 2018	2,970.60
Total Membership	2,960.60
Montgomery National Specialty	
Montgomery 2017 Income	
Chuck-a-Duck	265.00
Hatboro Supported Entry	100.00
Independent Parent Specialty	
Catalog Sales	290.00
Entries - Specialty	0.00
Total Independent Parent Specialty	290.00
Meal Reservations	70.00
National Specialty at MCKC	
MCKC Credit for Entries	507.00
Total National Specialty at MCKC	507.00
Silent Auction	1,194.00
Sweepstakes	
Catalog Sales	310.00
Entries - Sweepstakes	0.00
Total Sweepstakes	310.00

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xPayPal Fees	-16.90
Total Montgomery 2017 Income	2,719.10
Montgomery 2018 Income	
Trophy & Specialty Donations	80.00
Total Montgomery 2018 Income	80.00
Total Montgomery National Specialty	2,799.10
PAWS (Juniors)	
Donations	85.00
Montgomery Raffle	325.00
Total PAWS (Juniors)	410.00
Rotating Specialty	
Rotating 2018 Income	
Trophy & Specialty Donations	160.00
Total Rotating 2018 Income	160.00
Total Rotating Specialty	160.00
Shophe Boutique Sales	
Commemorative Pins	310.00
Grooming Manuals	
Postage	-24.80
Sales	267.60
Total Grooming Manuals	242.80
Grooming Video	
Sales	265.00
Total Grooming Video	265.00
Illustrated Guides	
Sales	15.00
Total Illustrated Guides	15.00
Other Merchandise	
Men's Tie	50.00
Vests	135.00
Ways & Means Montgomery 2018	2,332.50
Total Other Merchandise	2,517.50
Paypal Fees	-70.10
Total Shoppe Boutique Sales	3,280.20
Total Income	16,524.51
Gross Profit	16,524.51
Expense	
Attorney Fees	
Annual Report	207.50
Total Attorney Fees	207.50
Awards	
25-Year Service Pins	
Stones for Pins	750.00
Total 25-Year Service Pins	750.00
Annual Awards Booklet	197.58
Good Sportsmanship Award	64.95
Perpetuals Engraving	

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Marie McLearn Berry Award	54.13
Total Perpetuals Engraving	54.13
Postage & Shipping	189.31
Top 20 Plaques	61.73
Total Awards	1,317.70
Board Member Required Activity	
Corresponding Secretary	
Office Supplies	
General	106.11
Total Office Supplies	106.11
Postage	
New Member Packets	163.64
Roster	3.64
Stamps	49.00
Total Postage	216.28
Total Corresponding Secretary	322.39
President	
Meetings	
Montgomery Board Meeting	
Food	626.24
Total Montgomery Board Meeting	626.24
Total Meetings	626.24
Total President	626.24
Treasurer	
Dues Collection	
Office Supplies	90.61
Postage	403.95
Printing	381.77
Total Dues Collection	876.33
Post Office Box	70.00
Total Treasurer	946.33
Total Board Member Required Activity	1,894.96
Committees	
Public Information	
Office Supplies	28.43
Postage	16.80
Total Public Information	45.23
Strategic Planning	734.57
Total Committees	779.80
Insurance	
Equisure	
Officers & Directors Liability	1,204.00
Total Equisure	1,204.00
Total Insurance	1,204.00
Montgomery Expenses	
Montgomery 2017 Expenses	
Hotel / Event Site	

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Ballroom Setup	446.15
Hotel Deposit	-3,500.00
Total Hotel / Event Site	-3,053.85
Independent Parent Specialty	
AKC Fees	238.00
Ring Decorations	48.41
Show Secretary	501.48
Superintendent - Ring Setup	715.00
Trophies - Rosettes & Ribbons	455.28
Total Independent Parent Specialty	1,958.17
Meals	
Annual Banquet (Friday)	5,445.65
Meal Reservation Expense	28.72
Obedience Dinner (Saturday)	0.00
Specialty Dinner (Thursday)	5,431.44
Sweepstakes Breakfast (Friday)	3,111.44
Total Meals	14,017.25
National Specialty at MCKC	
Judge - MCKC	934.80
MCKC Catalog Advertising	862.50
Trophies	
MCKC Rosettes	106.00
Total Trophies	106.00
Total National Specialty at MCKC	1,903.30
Obedience & Rally	
AKC Fees	71.00
Judge - Obedience/Rally	150.00
Trophies - Rosettes & Ribbons	189.38
Total Obedience & Rally	410.38
Service Dog Parade	51.15
Show Secretary	
Advance	-1,500.00
Mail Results to AKC	10.55
Total Show Secretary	-1,489.45
Sweepstakes	
AKC Fees	0.00
Judge - Sweepstakes	220.00
Show Secretary	163.73
Superintendent - Ring Setup	715.00
Sweeps Winners Cash Prize	389.00
Trophies - Rosettes & Ribbons	299.54
Total Sweepstakes	1,787.27
Terrier Agility Trials	
Gifts for Participants	19.75
Total Terrier Agility Trials	19.75
Total Montgomery 2017 Expenses	15,603.97
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Shoppe Boutique Expenses	
Purchase New Inventory	
Fleece Vests	157.73

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Total Purchase New Inventory	157.73
Shipping & Handling	
Grooming Manuals	26.80
Grooming Videos	2.61
Illustrated Guides	2.80
S&H - Other Merchandise	53.31
Total Shipping & Handling	85.52
Total Shoppe Boutique Expenses	243.25
Total Expense	21,251.18
Net Ordinary Income	-4,726.67
Other Income/Expense	
Other Income	
Donations - Pet Disaster Relief	4,000.00
Total Other Income	4,000.00
Other Expense	
Donations Pet Disaster Relief	4,000.00
Handbooks 2018	130.97
Total Other Expense	4,130.97
Net Other Income	-130.97
Net Income	<u>-4,857.64</u>