

Scottish Terrier Club of America
Profit & Loss
 April 2017

	Apr 17
Ordinary Income/Expense	
Income	
Bagpiper	
Bagpiper 2017	
Advertising	
Issue 1	
Regular Ads	5.00
Total Issue 1	5.00
Issue 2	3,992.50
Total Advertising	3,997.50
Circulation	
Copy Sales	10.00
Subscriptions	
Regular	51.52
Special	20.00
Total Subscriptions	71.52
Total Circulation	81.52
PayPal Fees	-89.69
Total Bagpiper 2017	3,989.33
Total Bagpiper	3,989.33
Board Member Generated Income	
Recording Secretary	
Roster	
Roster Ads 2017	75.18
Total Roster	75.18
Total Recording Secretary	75.18
Total Board Member Generated Income	75.18
Investments	
Interest	
Interest on Savings Account	0.26
Interest on Stifel Investments	2,072.52
Total Interest	2,072.78
Total Investments	2,072.78
Membership	
Applications for Membership	
Applications - Regular Members	580.00
Total Applications for Membership	580.00
Dues 2017	
xPayPal Fees	-1.62
Total Dues 2017	-1.62
Total Membership	578.38
Rotating Specialty	
Rotating 2017 Income	
Catalog Ads	100.00
Catalog Sales	177.50
Entries	48.51
Shortbread Cookie Contest	301.00
Top 20	
Top 20 Contenders Advertisement	280.00
Top 20 Donation	350.00

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Top 20 Entries	150.00
Top 20 Raffle	80.00
Top 20 - Other	419.30
Total Top 20	1,279.30
Total Rotating 2017 Income	1,906.31
Total Rotating Specialty	1,906.31
Shoppe Sales	
Commemorative Pins	98.00
Grooming Manuals	
Postage	-12.40
Sales	265.60
Total Grooming Manuals	253.20
Grooming Video	
Sales	1,435.00
Total Grooming Video	1,435.00
Illustrated Guides	
Sales	10.00
Total Illustrated Guides	10.00
Other Merchandise	
Belly Bands	40.00
Cheeseboards, Granite	30.00
Cheeseboards, Slate	90.00
Garment Bag	27.50
Men's Tie	25.00
Ornaments	10.00
Totes	20.00
Towels	40.00
Total Other Merchandise	282.50
Paypal Fees	-27.59
S&H Fees Collected	4.50
Total Shoppe Sales	2,055.61
Total Income	10,677.59
Cost of Goods Sold	
Grooming Inventory	
Grooming Manual COGS	313.38
Grooming Video COGS	2,006.40
Total Grooming Inventory	2,319.78
Total COGS	2,319.78
Gross Profit	8,357.81
Expense	
Bagpiper Expenses	
Bagpiper 2017 Expense	
Issue 1	
Layout & Design	92.22
Postage & Mailing	1,681.64
Total Issue 1	1,773.86
Total Bagpiper 2017 Expense	1,773.86
Total Bagpiper Expenses	1,773.86
Board Member Required Activity	

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Corresponding Secretary	
Name Badges for Board members	
Board Members	
Name Badges	48.61
Total Board Members	48.61
Total Name Badges for Board members	48.61
Total Corresponding Secretary	48.61
President	
Meetings	
Rotating Board Meeting	
Food	686.62
Total Rotating Board Meeting	686.62
Total Meetings	686.62
Total President	686.62
Recording Secretary	
Office Supplies	141.85
Total Recording Secretary	141.85
Treasurer	
Postage	49.00
Total Treasurer	49.00
Total Board Member Required Activity	926.08
Committees	
Strategic Planning	0.00
Total Committees	0.00
Insurance	
Equisure	
Club Event General Liability	600.00
Total Equisure	600.00
Total Insurance	600.00
Regional Clubs	
STCA Ads in Specialty Catalogs	81.00
Total Regional Clubs	81.00
Rotating Specialty Expenses	
Rotating 2017	
Hotel Expenses	
Hotel Deposit	-500.00
Hotel Expenses - Other	2,070.05
Total Hotel Expenses	1,570.05
Judges Expenses	1,442.07
Meal Expenses	8,455.89
Regional Club Profit Sharing	851.83
Top 20 Expenses	
Top 20 Catalogs	566.84
Top 20 Ribbons	242.42
Total Top 20 Expenses	809.26
Total Rotating 2017	13,129.10
Total Rotating Specialty Expenses	13,129.10

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Profit & Loss

Cash Basis

April 2017

	Apr 17
Shoppe	
Shipping & Handling	
Grooming Manuals	24.80
Grooming Videos	226.27
Shipping & Handling - Other	49.12
Total Shipping & Handling	300.19
Total Shoppe	300.19
Total Expense	16,810.23
Net Ordinary Income	-8,452.42
Net Income	<u>-8,452.42</u>