

Scottish Terrier Club of America  
Profit & Loss  
October 2016

	Oct 16
Ordinary Income/Expense	
Income	
Bagpiper	
Bagpiper 2016	
Advertising	
Issue 3	-300.00
Issue 4	6,595.00
Total Advertising	6,295.00
Circulation	
Subscriptions	
Regular	163.04
Special	20.00
Total Subscriptions	183.04
Total Circulation	183.04
First Class Upgrade	40.00
PayPal Fees	-123.40
Total Bagpiper 2016	6,394.64
Bagpiper 2017	
Circulation	
Subscriptions	
Regular	40.00
Total Subscriptions	40.00
Total Circulation	40.00
First Class Upgrade	600.00
PayPal Fees	-3.58
Total Bagpiper 2017	636.42
Total Bagpiper	7,031.06
Investments	
Interest	
Interest on Savings Account	0.27
Interest on Stifel Investments	1,679.77
Total Interest	1,680.04
Total Investments	1,680.04
Membership	
Applications for Membership	
Applications - Foreign	200.00
Total Applications for Membership	200.00
Dues 2017	
Foreign Members	190.00
Hardcopy Fees	30.00
PayPal Fees	-10.02
Regular Members	1,910.00
Total Dues 2017	2,119.98
Total Membership	2,319.98
Montgomery National Specialty	
Montgomery 2016 Income	
Commemorative Pins	291.00
Hatboro Supported Entry	76.00
Independent Parent Specialty	
Catalog Sales	215.00

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Entries - Specialty	-20.00
Total Independent Parent Specialty	195.00
Meal Reservations	145.00
National Specialty @ MCKC	
MCKC Credit for Entries	548.00
Total National Specialty @ MCKC	548.00
Sweepstakes	
Catalog Sales	205.00
Entries - Sweepstakes	-17.00
Total Sweepstakes	188.00
xPayPal Fees	0.09
Total Montgomery 2016 Income	1,443.09
Montgomery 2017 Income	
Trophy Donations	175.00
Total Montgomery 2017 Income	175.00
Total Montgomery National Specialty	1,618.09
PAWS (Juniors)	
Donations	135.00
MCKC Raffle	315.00
Total PAWS (Juniors)	450.00
Rotating Specialty	
Rotating 2017 Income	
Trophy Donations	215.00
Total Rotating 2017 Income	215.00
Total Rotating Specialty	215.00
Shoppe Sales	
Commemorative Pins	21.00
Grooming Manuals	
Postage	-59.75
Sales	356.00
Total Grooming Manuals	296.25
Grooming Video	
Sales	1,596.29
Total Grooming Video	1,596.29
Handbooks	
Sales	20.00
Total Handbooks	20.00
Other Merchandise	
Aprons	50.50
Baskets, Pine Needle	60.00
Cheeseboards, Granite	195.00
Cheeseboards, Slate	60.00
Dog Food Lids	1.00
Golf Shirt	35.00
Notecards	12.00
Ornaments	20.00
Radley Bag Raffle	315.00
Stadium Blankets	62.50
Throws	37.50
Totes	70.00

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Towels	200.00
Ways & Means Sales Undetailed	925.60
<b>Total Other Merchandise</b>	<b>2,044.10</b>
Paypal Fees	-42.55
<b>Total Shoppe Sales</b>	<b>3,935.09</b>
<b>Total Income</b>	<b>17,249.26</b>
<b>Expense</b>	
<b>Attorney Fees</b>	
Electronic Voting	510.00
Incorporation	95.00
Threat on Social Media	529.00
<b>Total Attorney Fees</b>	<b>1,134.00</b>
<b>Awards</b>	
Annual Awards Booklet	373.86
Goodsportsmanship Award	43.30
Office Supplies	85.49
Perpetuals Engraving	
Lloyd Trophy	47.70
<b>Total Perpetuals Engraving</b>	<b>47.70</b>
Postage & Shipping	637.69
<b>Total Awards</b>	<b>1,188.04</b>
<b>Board Member Required Activity</b>	
<b>Corresponding Secretary</b>	
Postage	
New Member Packets	129.85
Shipping	189.65
Stamps	49.00
<b>Total Postage</b>	<b>368.50</b>
<b>Total Corresponding Secretary</b>	<b>368.50</b>
<b>Recording Secretary</b>	
Office Supplies	
Memory Stick (Thumb Drives)	39.00
<b>Total Office Supplies</b>	<b>39.00</b>
<b>Total Recording Secretary</b>	<b>39.00</b>
<b>Treasurer</b>	
Dues Collection	
Folding	67.50
Office Supplies	115.28
Postage	391.10
Printing	363.98
<b>Total Dues Collection</b>	<b>937.86</b>
Post Office Box	66.00
Postage	53.45
<b>Total Treasurer</b>	<b>1,057.31</b>
<b>Total Board Member Required Activity</b>	<b>1,464.81</b>
<b>Insurance</b>	
Equisure	
Officers & Directors Liability	1,204.00

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Total Equisure	1,204.00
Total Insurance	1,204.00
<b>Montgomery Expenses</b>	
<b>Montgomery 2016 Expenses</b>	
Hotel / Event Site	
Ballroom Setup	122.85
Board Meeting Setup	193.98
Hotel Deposits	-2,500.00
Total Hotel / Event Site	-2,183.17
Independent Parent Specialty	
AKC Fees	178.50
Judge - Parent Specialty	216.25
Show Secretary	258.25
Superintendent - Ring Setup	150.00
Trophies - Ribbons & Rosettes	598.92
Total Independent Parent Specialty	1,401.92
Meals	
Annual Banquet (Friday)	3,958.83
Board Breakfast (Wednesday)	226.31
Board Dinner (Wednesday)	13.24
Board Lunch (Wednesday)	241.83
Fun BBQ Dinner (Saturday)	1,099.92
Specialty Dinner (Thursday)	4,138.24
Sweepstakes Breakfast (Friday)	1,508.50
Total Meals	11,186.87
National Specialty at MCKC	
Judge - MCKC	889.05
MCKC Catalog Advertising	675.00
Trophies	
MCKC Rosettes	148.00
Total Trophies	148.00
Total National Specialty at MCKC	1,712.05
Obedience & Rally	
AKC Fees	75.50
Judge - Obedience/Rally	578.00
Trophies - Ribbons & Rosettes	168.17
Total Obedience & Rally	821.67
Show Secretary	
Advance	-1,500.00
Total Show Secretary	-1,500.00
Sweepstakes	
AKC Fees	73.50
Show Secretary	332.55
Superintendent - Ring Setup	1,280.00
Sweeps Winners Cash Prizes	242.51
Trophies - Ribbons & Rosettes	212.34
Total Sweepstakes	2,140.90
Total Montgomery 2016 Expenses	13,580.24
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<b>Shoppe</b>	
Shipping & Handling	
Handbooks	35.41

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S&H - Other Merchandise	53.00
Total Shipping & Handling	88.41
Total Shoppe	88.41
Total Expense	18,659.50
Net Ordinary Income	-1,410.24
Net Income	<u>-1,410.24</u>