

Scottish Terrier Club of America
Profit & Loss
 January through September 2013

	Jan - Sep 13
Ordinary Income/Expense	
Income	
Bagpiper Income 2013	
Advertising	
Issue 1	
Business Card Ads	2,307.40
Regular Ads	7,621.90
Stud Dog Ads	2,093.47
Total Issue 1	12,022.77
Issue 2	7,436.90
Issue 3	8,275.99
Issue 4	121.95
Advertising - Other	350.00
Total Advertising	28,207.61
Circulation Manager	
Copy Sales	238.85
Subscriptions	2,045.23
Total Circulation Manager	2,284.08
First class Upgrade	799.26
Total Bagpiper Income 2013	31,290.95
Board Member Generated Income	
Treasurer	
Hard Copy Fee	110.00
Insurance Premium Refund	65.09
Membership Dues Renewal	
Junior	45.00
Regular	8,644.76
Total Membership Dues Renewal	8,689.76
Misc. PayPal	252.38
Total Treasurer	9,117.23
Total Board Member Generated Income	9,117.23
Membership	
Applications - Junior	45.00
Applications - Regular Members	1,310.00
Membership Dues	
Junior	45.00
Regular	107.50
Total Membership Dues	152.50
Total Membership	1,507.50
Montgomery County Weekend 2013	
Catalog Ads	722.35
Entries	1,112.50
Meals	
Add't PayPal/Credit Card fee	22.84
Banquet	3,838.82
Reception	1,320.00
Total Meals	5,181.66
Trophy Donations	1,923.19
Vendors	1,000.00
Total Montgomery County Weekend 2013	9,939.70
PAWS (Juniors)	
2013 MCKC Raffle	1,497.00
PAWS (Juniors) - Other	75.00
Total PAWS (Juniors)	1,572.00

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Rotating Specialty, 2013	
Catalog Ads	697.01
Catalog Sales	688.00
Entries	7,308.12
Meals	4,485.47
RV Parking	515.00
Trophy Donations	683.56
Unused Advanced Funds	31.52
Vendors	625.00
Ways & Means Sales	360.00
	15,393.68
Total Rotating Specialty, 2013	
Shoppe Sales	
Commemorative Pins	88.78
Grooming Manuals	
Postage	19.50
Grooming Manuals - Other	2,950.81
	2,970.31
Total Grooming Manuals	
Handbooks	167.71
Illustrated Guide Sales	98.70
S&H/Fees	81.90
Ways & Means Sales	1,051.86
	4,459.26
Total Shoppe Sales	
	73,280.32
Total Income	
Expense	
AKC	
Club Flyer Expense for 2012	40.92
Parent Club Medallions for Euk.	215.00
	255.92
Total AKC	
AKC Delegate Expense	619.42
Bagpiper Expenses 2013	
Circulation Manager	
Office Supplies	6.18
Postage	127.61
	133.79
Issue 1	
Design & Layout	1,042.13
Postage Advance	2,000.00
Printing	4,686.85
Refund Ad payment	25.00
	7,753.98
Total Issue 1	
Issue 2	
Design & Layout	653.99
Postage Advance	1,500.00
Printing	4,510.68
	6,664.67
Total Issue 2	
Issue 3	
Postage Advance	1,500.00
Printing	4,086.48
Issue 3 - Other	681.99
	6,268.47
Total Issue 3	
	20,820.91
Total Bagpiper Expenses 2013	
Board Member Required Activity	
Board Members	
Meetings	
Rotating 2012	21.20
	21.20

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Total Meetings	21.20
Total Board Members	21.20
Corresponding Secretary	
Annual Meeting Mailing	
Printing Postcards	60.99
Annual Meeting Mailing - Other	210.83
Total Annual Meeting Mailing	271.82
Copies	46.73
Postage	
BBex Medallions	46.63
Board Business	19.12
New Member Packets	120.85
Priority Mail	8.30
Stamps	93.10
Total Postage	288.00
Total Corresponding Secretary	606.55
President	
Office supplies	64.44
Total President	64.44
Recording Secretary	
Board Election	
CPA	200.00
Printing & Mailing Ballots	1,327.45
Total Board Election	1,527.45
Office Supplies	
Envelopes	34.99
Toner/ink	66.99
Total Office Supplies	101.98
Postage	345.40
Total Recording Secretary	1,974.83
Treasurer	
Bank Fees	
BAC Fee	205.76
BAC Merchant Fees	
Discount	92.47
Duplicate Charge	220.00
First Data Lease	258.17
Interchange	123.15
Total BAC Merchant Fees	693.79
Foreign Item Adjustment	50.00
Posting Error Correction	122.00
Total Bank Fees	1,071.55
Checks &/or Deposit slips	145.14
Club Trademark Renewal	500.00
Post Office Box	108.00
Tax Return	525.00
Total Treasurer	2,349.69
Total Board Member Required Activity	5,016.71
Committees 2012	
Judges Education	150.58
Total Committees 2012	150.58
Committees 2013	

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Judges Education	207.09
Tally	700.00
Total Committees 2013	907.09
Insurance	
Equisure	
Club, Officers & Directors Liab	600.00
Total Equisure	600.00
State Farm Ins.	
Treasurer Bonding	215.00
Total State Farm Ins.	215.00
Total Insurance	815.00
Montgomery County 2013	
Hotel Deposit	1,000.00
Sweeps, OB & Rally	
Expenses Advance	1,500.00
Judges books & Armbands	163.43
Refund overpayment of fees	7.50
Ribbons	279.25
Show Fees	15.00
Total Sweeps, OB & Rally	1,965.18
Trophies	
Engraving	1,615.25
Trophies - Other	1,056.00
Total Trophies	2,671.25
Total Montgomery County 2013	5,636.43
Nominating Committee	41.83
PAWS	
Raffle Expenses	80.48
Total PAWS	80.48
Regional Clubs	
STCA Ads in Specialty Catalogs	426.00
Total Regional Clubs	426.00
Rosters	
Replacement Rosters	2.58
Total Rosters	2.58
Rotating 2013	
AKC Recording Fees	814.00
Armbands & Judges books	146.25
Catalog Printing	992.65
Host Club's Share of profit	2,434.10
Judges Expenses	
Conformation	
Hotel & Food	211.65
Travel	379.80
Total Conformation	591.45
Judges Gifts	61.91
Obedience	
Fee	200.00
Total Obedience	200.00
Rally Judge	
Fee	144.00
Hotel	78.66
Total Rally Judge	222.66

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Sweepstakes	200.00
Total Judges Expenses	1,276.02
MB-F STCGA Entries	19.95
Meals	
Dinner	2,134.00
Lunch Saturday	1,199.00
Lunch Sunday	1,153.10
Total Meals	4,486.10
Premium List & Judging Program	74.98
Rally & Obedience Ring & Equip.	100.00
Ribbons	1,136.05
RV Hook-ups	345.00
Seminar	
Presenter's Airfare	366.50
Presenter's Hotel	157.32
Total Seminar	523.82
Shipping Supplies	36.31
Site Rent	700.00
Sweepstakes Prize Money	1,255.00
Trophies	598.62
Total Rotating 2013	14,938.85
Shoppe	
2013 Commemorative Pins	420.25
Shipping	
Gr. Man. + Ill. Guide	25.95
Grooming Manuals	251.56
Illustrated Guides	4.72
Total Shipping	282.23
Ways & Means	
Postage & Shipping	123.60
Purchase new inventory	
2013 Totes	457.18
Aprons	115.64
Dog food can lids	196.25
T-shirts	857.00
Total Purchase new inventory	1,626.07
Shipping & Handling	10.93
Total Ways & Means	1,760.60
Total Shoppe	2,463.08
STCA Donation	
Dog Judges Ed. Foundation	200.00
Total STCA Donation	200.00
STCA Trifold	147.15
Storage	1,610.07
Website	
Web Hosting	170.92
Total Website	170.92
Total Expense	54,303.02
Net Ordinary Income	18,977.30
Other Income/Expense	
Other Income	
BOA Savings Interest	52.41
Total Other Income	52.41

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Net Other Income	52.41
Net Income	<u><u>19,029.71</u></u>