

Scottish Terrier Club of America
Profit & Loss
 January through December 2012

	Jan - Dec 12
Ordinary Income/Expense	
Income	
Bagpiper Income 2012	
Advertising	
Issue 1	
Business Card Ads	1,380.89
Regular Ads	11,119.78
Stud Dog Ads	789.85
Total Issue 1	13,290.52
Issue 2	2,052.72
Issue 3	12,334.07
Issue 4	5,902.96
Total Advertising	33,580.27
Circulation	
Copy Sales	632.64
Subscriptions	2,591.27
Total Circulation	3,223.91
First Class upgrade	4,040.00
Postage Overpayment	92.03
Total Bagpiper Income 2012	40,936.21
Bagpiper Income 2013	
Advertising	
Issue 1	
Regular Ads	40.00
Total Issue 1	40.00
Issue 2	40.00
Total Advertising	80.00
Total Bagpiper Income 2013	80.00
Board Member Generated Income	
Corresponding Secretary	
Club Decals	27.00
Grooming Manuals	
Postage	215.80
Sales	3,123.94
Grooming Manuals - Other	1,709.52
Total Grooming Manuals	5,049.26
Handbooks	
Sales	150.31
Handbooks - Other	75.52
Total Handbooks	225.83
Illustrated Guide Sales	
Sales	78.98
Illustrated Guide Sales - Other	22.28
Total Illustrated Guide Sales	101.26
Total Corresponding Secretary	5,403.35
Treasurer	
BAC Merchant Services	42.50
Bank Error	50.00
Hard Copy Fee	580.00
Membership Dues Renewal	
Junior	30.00
Regular	25,526.52
Membership Dues Renewal - Other	1,140.00
Total Membership Dues Renewal	26,696.52

Scottish Terrier Club of America

Profit & Loss

January through December 2012

	Jan - Dec 12
PayPal Calender Adjustment-July	2,194.94
Registered Mail fee	6.00
Returned Item fee	48.00
Returned Item Payment	357.84
Total Treasurer	29,975.80
Total Board Member Generated Income	35,379.15
Donation, General	100.00
Donations collected by STCA	
AKC PAC Fund	410.00
Health Trust Fund	5,192.13
Rescue Trust Fund	5,359.95
Total Donations collected by STCA	10,962.08
Health Trust Fund Deposit	1,303.15
Investments	
Interest-Savings, Short-term CD	
CD	139.14
Stalter Cd	293.67
Total Interest-Savings, Short-term CD	432.81
Total Investments	432.81
Membership	
Applications - Junior	45.00
Applications - Regular Members	2,300.00
Membership Dues	
Regular	687.50
Membership Dues - Other	90.00
Total Membership Dues	777.50
Reapplication	40.00
Total Membership	3,162.50
Montgomery County Weekend 2011	
Trophy Refund	55.00
Total Montgomery County Weekend 2011	55.00
Montgomery County Weekend 2013	
Trophy Donations	200.00
Total Montgomery County Weekend 2013	200.00
Montgomery County Weekend 2012	
Advertising	
Catalog	1,549.03
Total Advertising	1,549.03
Banquet	
PayPal minus fee	1,110.98
Banquet - Other	3,160.00
Total Banquet	4,270.98
Catalog Sales	460.00
Commemorative Pin Sales	550.00
Entries - Obedience & Rally	347.00
Entries - Sweepstakes	986.00
Lunch - Sweeps	
PayPal minus fee	133.71
Lunch - Sweeps - Other	784.00
Total Lunch - Sweeps	917.71
Reception	
PayPal minus fee	370.94
Reception - Other	2,420.00

11:25 PM
 01/21/13
 Cash Basis

Scottish Terrier Club of America
Profit & Loss
 January through December 2012

	Jan - Dec 12
Total Reception	2,790.94
Sweeps	
Unclaimed Prizes	5.00
Unused Advance Funds	297.33
Total Sweeps	302.33
Trophies	2,736.46
Vendors	950.00
Total Montgomery County Weekend 2012	15,860.45
PAWS (Juniors)	2,795.00
Rescue Trust Fund Deposit	660.00
Roster	
Ads	1,188.60
Total Roster	1,188.60
Rotating Specialty, 2012	
Banquet	960.00
Entries	57.00
Lunch	820.00
Start-up Redeposit	150.00
Trophy Donations	954.79
Ways and Means	90.00
Total Rotating Specialty, 2012	3,031.79
Ways & Means Sales	
Commemorative Pins	148.98
Coolers	43.70
Grooming Towels	141.08
Ornaments	12.74
Scarves	177.76
Shirts	22.21
Totes	22.28
Ways & Means Sales - Other	6,287.70
Total Ways & Means Sales	6,856.45
Total Income	123,003.19
Expense	
2011 MCKC	
Cleaning Tablecloths	92.00
MCKC	6.00
Sweepstakes Judge	200.00
Total 2011 MCKC	298.00
AKC	
Club Dues	25.00
Donations	
AKC Humane Fund	1,000.00
AKC K9 Legislative Support Fund	300.00
AKC Political Action Committee	200.00
Total Donations	1,500.00
Parent Club Medallions for Euk.	215.00
Registration STCA Letter	46.11
Total AKC	1,786.11
AKC Delegate Expense	1,237.98
Annual Awards	
Blackinton 25 Year Pins	3,067.08
Blackinton Silver Service	713.87
Engraving	
Lloyd Trophy	144.16
Total Engraving	144.16

Scottish Terrier Club of America
Profit & Loss
 January through December 2012

	Jan - Dec 12
Annual Awards - Other	415.11
Total Annual Awards	4,340.22
Bagpiper Expenses	
Advertising Manager	
Postage	54.33
Total Advertising Manager	54.33
Circulation Manager	
Postage	109.95
Total Circulation Manager	109.95
Issue 1	
Additional Postage	196.10
Design & Layout	923.13
Postage Advance	1,600.00
Printing	4,345.84
Total Issue 1	7,065.07
Issue 2	
Design & Layout	599.97
Postage Advance	1,622.14
Printing	3,926.07
Total Issue 2	6,148.18
Issue 3	
Design & Layout	1,307.98
Postage Advance	2,000.00
Printing	4,966.03
Total Issue 3	8,274.01
Issue 4	
Postage Advance	1,573.99
Printing	3,829.69
Total Issue 4	5,403.68
Refund First Class Upgrade	40.00
Total Bagpiper Expenses	27,095.22
Bank Fees	
BAC Fee	60.00
BAC Merchant Fees	
First Data Lease	30.20
Total BAC Merchant Fees	30.20
Returned Item	50.00
Returned Item Chargeback Fee	12.00
Total Bank Fees	152.20
Board Member Required Activity	
Board Members	
Calendars	76.94
Meetings	
Montgomery Weekend 2012	362.10
Rotating 2012	354.52
Winter 2012	334.02
Total Meetings	1,050.64
Name Badges	102.72
Total Board Members	1,230.30
Corresponding Secretary	
Ad in Westminster KC Catalog	24.85
Annual Meeting Mailing	
Stamps	188.16
Annual Meeting Mailing - Other	60.08

Scottish Terrier Club of America
Profit & Loss
 January through December 2012

	Jan - Dec 12
Total Annual Meeting Mailing	248.24
Copies	35.86
Office Supplies	
General	3.49
Seals for Grooming Manual	27.54
Office Supplies - Other	169.45
Total Office Supplies	200.48
Postage	
BBex Medallions	27.30
Board Business	51.57
New Member Packets	238.89
Shipping	
Gr. Man. + Ill. Guide	123.44
Gr. Man. + Ill. Guide + HB	124.70
Grooming Manuals	239.43
Handbooks	96.58
Illustrated Guides	6.65
Total Shipping	590.80
Stamps	89.00
Postage - Other	61.41
Total Postage	1,058.97
Refunds	
Merchandise	
Grooming Manuals	35.00
Total Merchandise	35.00
Total Refunds	35.00
Replacement Rosters	4.92
Total Corresponding Secretary	1,608.32
Recording Secretary	
Copies	13.78
Office Supplies	14.93
Postage	3.66
Total Recording Secretary	32.37
Treasurer	
Bank Fees	
BAC Fee	379.32
BAC Merchant Fees	
Discount	76.74
First Data Lease	303.96
Interchange	74.82
Total BAC Merchant Fees	455.52
Checks	39.00
Returned Items	410.00
Returned Items Chargeback Fee	36.00
Bank Fees - Other	29.11
Total Bank Fees	1,348.95
Dues Collection	
Office Supplies	47.25
Postage	446.85
Printing	151.67
Refund Dues	240.00
Total Dues Collection	885.77
File Corporation Annual Report	50.00
Office Supplies	145.63
Post Office Box	35.00

Scottish Terrier Club of America
Profit & Loss
 January through December 2012

	Jan - Dec 12
Postage	44.00
Tax Return	525.00
Total Treasurer	3,034.35
Total Board Member Required Activity	5,905.34
Committees	
Judges Education	274.61
Nominating	
Postage	595.30
Printing	169.76
Supplies	36.03
Total Nominating	801.09
Standard	
Postage	6.80
Printing	162.04
Total Standard	168.84
Tally	
AKC Conformation Report	420.00
AKC Performance Events Report	280.00
Total Tally	700.00
Total Committees	1,944.54
Health Trust Fund	5,479.89
Insurance	
Equisure	
Officers & Directors Liability	1,204.00
Equisure - Other	600.00
Total Equisure	1,804.00
State Farm Ins.	
Treasurer Bonding	143.00
Total State Farm Ins.	143.00
Total Insurance	1,947.00
Judges Ed. Foundation Donation	100.00
Montgomery County 2013	
Hotel Deposit	500.00
Total Montgomery County 2013	500.00
Montgomery County, 2012	
Banquet	4,624.32
Commemorative Piins	270.41
Engraving Trophies	1,247.50
Flip Chart	19.97
Information Packet	
Mailing	9.00
Printing	35.78
Total Information Packet	44.78
Lunches	1,000.00
MCKC Expenses	710.00
Reception	2,401.81
Ring decorations	179.52
Sweepstakes	
Advance for Expenses	1,500.00
Conformation Judge	683.24
Obedience and Rally Judge	730.62
Refund Entry	17.00
Ribbons	361.24
Ring Expenses	1,180.00
Supplies	310.23

Scottish Terrier Club of America
Profit & Loss
 January through December 2012

	Jan - Dec 12
Total Sweepstakes	4,782.33
Trophies	
Jr. Prize	61.90
Trophies - Other	935.00
Total Trophies	996.90
Vendor Refund	100.00
Total Montgomery County, 2012	16,377.54
Reconciliation Discrepancies	0.06
Regional Clubs	
Bred By Medallions	2,430.24
STCA Ads in Club Catalogs	481.50
Total Regional Clubs	2,911.74
Rescue Trust Fund	4,810.00
Rosters	
Postage/Shipping	1,033.93
Printing	3,390.95
Replacement Rosters	27.06
Total Rosters	4,451.94
Rotating, 2012	
1/2 Golf Cart Rental	47.70
Cleaning Tablecloths	126.00
Flowers for Ring	152.56
Judges	
Regular Classes	340.00
Sweepstakes	200.00
Total Judges	540.00
Mailing Packet	162.20
Meals	
Dinner	767.13
Lunch	749.82
Total Meals	1,516.95
Start-up Money	150.00
Total Rotating, 2012	2,695.41
Storage	1,799.00
Ways & Means	
2012 totes	328.98
Crate Mats	432.00
Men's Ties	1,425.61
Poop Bags & Holders	72.00
Postage & Shipping	154.09
Shipping & Handling	27.59
T-shirts	552.95
Women's Silk Ties	1,343.60
Total Ways & Means	4,336.82
Website	
Software	61.98
Web Hosting	107.40
Total Website	169.38
Total Expense	88,338.39
Net Ordinary Income	34,664.80
Net Income	34,664.80