



Minutes
The Scottish Terrier Club of America, Inc.
Meeting of the Officers and Directors
Teleconference
Tuesday, June 19, 2018
8:34 p.m. – 9:24 p.m.

PRESENT: President, Lori Kelly; Vice President, Pam Williams, Corresponding Secretary, Theresa Thomas, Recording Secretary, Kathleen Ferris, Treasurer, Steve Russell, AKC Delegate, Helen Prince, Directors: Class of 2018: Jerry Burge, Ron McConnell, Pat Wooster, Class of 2019: Kelli Edell, Michael Krolewski, Pam Wilson

Absent: Sonya Neve, Janet Tomlinson

Roll Call

Motion to excuse S.Neve and J.Tomlinson, Prince/Wooster. Passed unanimously.

Welcome

L.Kelly

Dog News article on Scotties was positive for the breed. STCA seeking permission to reprint in Bagpiper. AKC is proceeding with pilot email campaign for STCA with emails going to nearly 500 new Scottish Terrier registrants. First email has info on regional clubs. Second email has info on STCA's One on One Breed Mentoring Program.

Approval of Meeting Minutes

Minutes from May 16, 2018 approved as submitted.

Reports of the Secretaries

Corresponding

T.Thomas

Education Grant Requests

Reviewed SFBSTC request for a grant to help with a meet the breeds program for a total of \$246.

Motion to approve SFBSTC request for an Education Grant in the amount of \$246.
Prince/Williams. Passed Unanimously.

Fayette C Ewing Award

T.Thomas reported conversation with Paul Vogt, sponsor of award. Question on award and engraving on trophy: dog's name and owners of record or name of person handling dog. Paul asking Board to resolve. Discussion followed. T.Thomas was directed to let Paul know that all owners are to be included on award. Award is based on NOHS and the dog's wins, not the the individual showing the dog.

Recording

K.Ferris emphasized that membership needs to submit roster changes directly to the Recording Sec. to avoid errors. K.Ferris to look to put note on website with email direction via Rec. Sec. to personal email. No process on electronic roster. Research ongoing and may be affected by website development. At present, STCA website cannot be used to replace the current process of roster maintenance on an excel spreadsheet

Treasurer's Report

End of Month Summary (info on Board list)

See attached and online. S.Russell offered highlights on major income and expense items. Similar flow as last month.

Vice President's Report

Montgomery County Week

P.Williams working on MCKC Info Packet, awaiting info from B.Gibson. Pertinent info to be coordinated with M.Krolewski for posting at website. Board will review wording on Sweepstakes Judge contracts.

Old Business

Strategic Planning

Website

Karen Prokopetz has removed herself from the website planning.

AKC Patch Program,

L.Kelly working on a Patch Program to be held at MCKC. Awaiting MCKC approval to proceed. STCA would host a group invited by the club. Program is educational and interactive about the Breed and dog shows.

AKC Good Ambassador Program

P.Wilson reported on status. Work with AKC on possible outreach in elementary age children and juniors. Board members to share info on schools.

New Business

H.Prince mentioned her presentation at the AKC's recent parent club symposium and discussion. L.Kelly thanked Helen for her work.

Discussion on upcoming Showsight issue highlighting our breed.

Next Meeting

July 18, 2018

Motion to adjourn 9:24 pm. Prince/Wooster. Passed unanimously.

Respectfully Submitted – Kathleen Ferris, Recording Secretary

June 19, 2018

Treasurer's Report to Board

Financial Report (May)

May reports were posted on the Board list on June 1st.

In the month of **May**, the Club's **P&L Net Income (Loss)** was **-\$806** mostly due to the timing of large deposits for Montgomery 2018 and Rotating 2020. This brings the P&L YTD to a positive \$703 and **Balance Sheet Net Assets** to **\$487,276**.

Financial Reports (YTD Mid-June)

The **Club has lost -\$2,464 in June**, due to the timing of normal operating expenses without offsetting income.

Income

\$ 331 - None significant

Expense

- **\$1,292** - 2018 Nominating Committee (Total **-\$1,961.11**)
- **395** - AKC Meet the Breed (Tampa Bay)
- **325** - Web Contract Labor (CREL Technologies)
- **300** - 2018 Estimated Tax Deposits (Q1-Q2)
- **TBD** - Bagpiper 2018#2 Production (pending)

Year-to-Date

P&L YTD stands at **-\$1,762**

We are in period of low revenue following 2018 Rotating and prior to startup of income from Bagpiper #3 Ads and 2018 Montgomery Sales.

Balance Sheet Assets stand at **\$484,811**

Note: Unrestricted Net Assets are \$390,577

(A prudent reserve is 3 times annual Operating Expenses. We are currently at 3.7 X last year's Operating Expense and 3.1 X estimated current year Operating Expenses.

Steve Russell
STCA Treasurer



Theresa Kay Thomas
Corresponding Secretary
Scottish Terrier Club of America
5305 Jane Anne Street
Haltom City, TX 76117
(by email and USPS Certified Mail)

May 8, 2018

Ms. Cindy Cooke
2097 S. 4th Street
Kalamazoo, MI 49009-9315

Dear Cindy,

On behalf of the Officers and Directors of the STCA, thank you for the proposed "Buffy Stamm Memorial Owner-Handler Award" to honor STCA owner-handlers. Your generosity along with William ("Bill") Berry is sincerely appreciated. Furthermore, there is deep appreciation for the history and tradition behind the Shieling's trophy and the memory of those in whose name the proposed award is given.

As for the terms you offered, tabulating the results to be reported to the Tally Committee at the end of year comes with challenges. In an ideal world, self-reporting by owner/co-owners works perfectly. However, the Board

has concern regarding lack of automating the reporting of standings as is done with other STCA awards in order to avoid any potential conflict in tabulation of results.

The method in determining the winner of the award was declined, but the STCA Board welcomes and accepts the award, with conditions. After numerous Board discussions, President Lori Kelly did offer up options for you and Bill to consider:

- Use existing/automated tabulation of the Lloyd award points. (This is easily tabulated with results we receive from the AKC and will be without risk of error. No tabulation needed by you or Bill.)
- As award sponsors, you and Bill would nominate the first owner-handled dog from the Lloyd standings. (As sponsors you would tabulate so there is no room for error).
- Owner-handler could sign a waiver at the beginning of the year stating his/her intention of showing said dog. (You did indicate to Lori on 4/2/18 that you are reluctant to do this.)
- Lastly, implement the award and if there are any issues we can re-evaluate it together.
- Announce to members now, effective with the '19 calendar year.

We welcome the opportunity to discuss this further. Please contact Lori or me with any additional suggestions.

Sincerely,

Theresa Kay Thomas
Corresponding Secretary

CC: Lori Kelly, William Berry (by email & USPS Certified Mail)
May 16, 2018

Treasurer's Report to Board

Financial Report (April)

April reports were posted on the Board list on May 1st.

In the month of **April, the Club's lost -\$4,705** mostly due to the timing of Bagpiper expenses, which included additional cost for outsourcing design & layout, and a non-recurring expense for re-printing 1,000 copies of the Illustrated Guide. That brought the P&L YTD to a positive \$1,347 and **Balance Sheet Net Assets** to **\$487,920.**

Also, on May 1st, I responded to member William Berry's inquiry as to the STCA's Stifel Investments. Bill's reply: *"Steve- Thanks for the prompt response. It is evident that you are on top of the investment pool ... it certainly is well managed. Great news. Bill"*

Financial Report (Year-to-Date)

Through mid-May, the **Club has income of \$559** which brings P&L YTD to a positive \$2,067 and **Balance Sheet Net Assets** to **\$488,664.**

Income

Bagpiper 2018#2 Ads \$2,415 (\$6,580 total)

Expense

Bagpiper 2018#2 Production (pending)

Boutique Inventory \$836 (commemorative pins & totes for Montgomery)

Taxes 2017 \$533 (filed & paid by 5-15-2018 deadline)

Web Hosting \$300

Note: When members occasionally make demands for the money they see on the STCA's Balance Sheet, note that we are trying to be fiscally conservative by maintaining ~3 years of Current Assets against annual operating expenses.

Motions on Spending

1. Motion: Approve \$1,375 to Tumbling dice Entertainment, Inc. for deposit on Casino activity at 2018 Montgomery. (Lori Kelly)
2. Motion: Approve \$1,000 to Roberts Centre for deposit on 2020 Rotating with STC Dayton at the Holiday Inn in Wilmington, OH. (Pam Williams)

Steve Russell
STCA Treasurer