



**Minutes**  
**The Scottish Terrier Club of America, Inc.**  
**Meeting of the Officers and Directors**  
**Teleconference**  
**Tuesday, July 18, 2018**  
**8:34 p.m. – 9:53 p.m.**

**PRESENT:** President, Lori Kelly; Vice President, Pam Williams, Corresponding Secretary, Theresa Thomas, Recording Secretary, Kathleen Ferris, Treasurer, Steve Russell, AKC Delegate, Helen Prince, Directors: Class of 2018: Jerry Burge, Ron McConnell, Sonya Neve, Pat Wooster, Class of 2019: Michael Krolewski, Janet Tomlinson, Pam Wilson

Absent: Kelli Edell

**Motion to excuse Kelli Edell from meeting. Wooster/Tomlinson. Passed unanimously.**

**Roll Call**

**Welcome**

**Lori Kelly**

Good evening. Tonight, I am going to take an extra minute to make a statement that I would like included in these minutes in toto, before we start. I know you are all aware of the most recent social media drama. I do not want to discuss this issue tonight. Instead, please continue to discuss on the list and consider this. We are here to preserve and protect our breed. When noted members choose to create personal drama posts on social media to vent their unhappiness over hearsay and then allow or worse include the club, breed and/or the sport in that post as if we are somehow a reason this occurred. they make us all collateral damage to give legitimacy to their complaint. We (the Club) are looking to increase our numbers, not drive people away because they see public petty drama on Facebook. What I would like, is for the board to consider for later discussion, if it is time to include some guidelines on how members should treat these types of issues on social media, but not tonight.

**Approval of Meeting Minutes**

June 19, 2018 as submitted

**Reports of the Secretaries**

**Corresponding**

**Theresa Thomas**

Received letters from 2 trustees that would like to stay on the Health Trust. William Berry is stepping down. There will be 3 openings. Another prospect maybe presented by Marcia Dawson.

**Recording**

**Kathleen Ferris**

Nomination by petition closed as of midnight July 15<sup>th</sup>. None were received. The slate will be submitted as proposed at the October annual meeting. Continuing research on a possible electronic/online roster.

**Treasurer's Report – see attached/online**

**Steve Russell**

Month ending 6/30/18 – currently operating at a loss. This is typical in the summer months due to lower revenue. Expenses are also consistent with this time of year additional items were the Bagpiper and grants to Regional Clubs. Overview of report presented.

**Vice President's Report**

**Pam Williams**

**Montgomery '18**

Info packet is up on the website. M.Krowleski is putting up entries and other event material. Trophies are on order. P.Wooster sending out letters for donations. L.Kelly encouraged the board to talk up the weekend and its events. S.Russell – a deposit is to be made to Sheraton. H.Prince had a question on hotel bookings. L.Kelly explained. P.Williams – we will be setting up on Thursday and Friday. L.Kelly vendor letters have gone out. P.Williams – would like input on a photographer.

### **Rotating '19**

P.Williams - starting to work with the club in August. S.Neve stated that they are in full swing for this year and planning for 2019. Approvals are in for judges and AKC. Looking to have a health-related presentation with Marcia Dawson. T-shirts/sweatshirts are planned and hope for presales. Facebook auction will be held as a fundraiser. Will ask for a ways and means table at Montgomery. Trophies are being ordered. P.Williams will be working with Greeley KC.

### **Rotating 2020 Dayton**

P.Williams - planning has begun. Barbara Gibson would like to hold a performance event in conjunction with the Specialty. She is suggesting an all-breed event to bring in more money. Discussion followed.

**Motion to have Barbara Gibson explore the possibility of including a performance trial for all breeds at Rotating 2020. Prince/Williams. Passed unanimously.**

P.Williams spoke with Victor Rosado from Puerto Rico to do a 4 hour seminar on hand stripping a Scottie. He is looking to have his expenses covered. Participation will be charged. **Motion to hire Victor Rosado to host a 4-hour Seminar at Rotating 2020 for a fee not to exceed \$1500.00 which will comprise of airfare, hotel and meals for 2 days and transportation to and from the airport. Williams/Wilson. Passed unanimously.**

### **Old Business**

#### **Handbook: Update**

#### **Helen Prince**

H.Prince has asked for content to be delivered by Sept 1<sup>st</sup>. A few ads have been received. The contributors are: Connie Smith, Charla Hill, Janet Tomlinson, Lori Kelly, Theresa Thomas, Kathleen Ferris, Joe Kinarny, Kathi Brown, Barbara Gibson, John McNabney, Barbara Casey, Marcia Dawson, Erika Cerney & Jean (??). Focusing on using Strategic Planning as the theme. Suggested that we have Regional Club ads at half page for \$40. **Motion to allow Regional Clubs to purchase a half page ad for \$40.00 in the handbook. Ferris/Williams. Passed unanimously.** Continued discussion of planning on the board list.

### **Awards:**

#### **Destiny Am Bred**

Susan Finn is stepping down from this award. She has enough to present through the award year of 2019 at the 2020 annual meeting.

#### **Fayette C Ewing**

Paul Vogt has presented new wording/clarification for the award to acknowledge the dog, not the handler. **Motion to accept the revised wording on the Fayette C Ewing Award. Thomas/Krolewski. Passed unanimously.** Revision will be posted in the appropriate areas.

#### **Kriskot Brood Bitch**

Helen Krisko contacted T.Thomas about the standings posted in the Bagpiper Issue #2. Discussion followed. **Motion to comply with the SOP for the 2018 awards with corrections published in Bagpiper #3. Wilson/Neve. Passed unanimously.** T.Thomas to follow up.

### **Website**

L.Kelly would like to inventory all content. She currently has a bid from one professional design company and looking for 2 more for web design. She will be assigning parts to board members.

**Grooming Video/Manual Sales**

L.Kelly pointed the need to expand our market. An ad was placed in the Scottish Terrier feature issue of ShowSight. We need to look at additional areas to advertise. Please share ideas on our list.

**Next Meeting****August 15, 2018****Motion to adjourn 9:53 pm. Williams/Russell. Passed unanimously.**

Respectfully Submitted – Kathleen Ferris, Recording Secretary

July 18, 2018

## Treasurer's Report to Board

### Financial Report (June)

June reports were posted on the Board list on July 3rd.

In the month of June, the Club's P&L Net Income (Loss) was -\$4,863. It is typical for the Club to enter a period of lower revenue this time of year which is insufficient to offset operating expenses. This brings the mid-year P&L Net Income (Loss) to a loss of -\$4,106 and Balance Sheet Net Assets to \$482,413.

### Financial Reports (YTD Mid-July)

The Club lost another -\$4,352 in July. Normal operating expenses were partially offset with income from Bagpiper 2018#3 Ad sales and initial Handbook Ad sales.

### Income

\$4,583 – Bagpiper 2018#3 Ad Sales (partial)

\$1,545 – Insurance for Trophies/Awards

\$ 590 – Shoppe (mostly Grooming Sales)

\$ 528 – Handbook Ad Sales (partial)

### Expense

-\$8,624 - Bagpiper 2018#2 Production (\$9,510 total)

### Year-to-Date

P&L YTD stands at -\$8,511

Operating loss is expected as we continue through this period of lower revenue following 2018 Rotating and prior to gaining revenue from 2018 Montgomery and subsequent Dues Renewal.

Balance Sheet Assets now stand at \$479,607

Steve Russell

STCA Treasurer