



Minutes
The Scottish Terrier Club of America, Inc.
Teleconference Meeting of the Officers and Directors
Wednesday October 17, 2018
8:34 p.m. – 9:40 p.m.

PRESENT: President, Lori Kelly; Vice President, Pam Williams, Corresponding Secretary, Theresa Thomas, Recording Secretary, Kathleen Ferris, Treasurer, Steve Russell, AKC Delegate, Helen Prince, Directors: Class of 2019: Michael Krolewski, Mark LaBonte, Janet Tomlinson, Kelli Edell Class of 2020: Jerry Burge, Ron McConnell, Gary Stroede, Pat Wooster

Roll Call

Welcome

Lori Kelly

Set up ground rules for meetings. Each member will be called upon when asked to speak to keep orderly.

Approval of Meeting Minutes

STCA BOD Minutes Oct. 3, 2018 approved as submitted
STCA BOD Minutes Oct. 5, 2018 approved as submitted

Reports of the Secretaries

Recording

Kathleen Ferris

None

Corresponding

Theresa Thomas

None

Treasurer's Report

Steve Russell

MCKC summary – SRussell provided financial preliminary overview; report is attached. Most of the loss indicated is a result of the conscious decision of the board to give back to membership. Final quarter income should offset the loss.

Vice President's Report

Pam Williams

MCKC Summary

PWilliams commented that overall MCKC weekend was well received with positive reviews from many. Some feedback from hotel who will contact individual guests who left rooms in unacceptable conditions upon check out leaving urine and feces behind. Carol Vaseleski is stepping down as Obedience and Rally chair, citing personal business in the coming year. Saturday night dinner was not well received; we may need to rethink this event. Rau was great to work with on set up and tear down. Board members were asked for reviews. Consensus was weekend was successful and a feeling of camaraderie came through. JTomlinson suggested a buddy system to be considered in the future if there is a need to evacuate quickly.

Old Business

LKelly Reminded all that the committee chair/liaison list is in the after-dinner meeting minutes. TThomas will be sending out letters.

LKelly asked for MKrolewski to make sure Judges' Mentoring and One-One Breed Mentoring are correctly listed.

New Business

Judge's Breed Mentoring Candidate

Motion to enter ES to discuss club personnel decision at 9:05pm. Prince/Williams. Passed

unanimously.

Motion to leave ES at 9:10pm. Wooster/Ferris. Passed unanimously.

2019 Rotating Judge

Motion to enter executive session to discuss 2019 Rotating Judge at 9:11pm. Prince/LaBonte.

Passed unanimously.

Motion to leave executive session at 9:21. Williams/Burge. Passed unanimously.

Junior Showmanship Judge stipend (Ind. Specialty/Thursday, Oct. 3, 2019

Motion to offer our JS Judge at STCA's Independent Specialty \$50 as a stipend. Ferris/Williams.

Passed unanimously.

Scottish Terrier Club of California

LKelly received word from Bill McGuinness on their change of date request.

Motion to approve STCC Specialty to be held on May 10, 2019 with Ventura County KC.

Russell/Strode. Passed unanimously.

Next Meeting to be Dec 19, 2018 at 8:30pm.

Motion to adjourn at 9:40 pm. Williams/Tomlinson. Passed unanimously.

Respectfully Submitted – Kathleen Ferris, Recording Secretary

Treasurer's Report to Board on October 17, 2018

Financial Report (September)

September reports were posted on the Board list by October 1st.

To review: In the month of **September**, the Club's **P&L gained Net Income of \$1,552**, primarily from 2018 Montgomery transactions, including Entries and Meal Reservations. Year to Date (YTD) the Net Ordinary Income from operations was a loss of **-\$3,212**, but **Net Income YTD totals \$7,696** after including one-time Handbook Ad Sales of \$10,908. This brought the **Balance Sheet Net Assets to \$494,269**.

Financial Reports (Mid-October)

The first-half of October is a busy time financially for the Club with many Montgomery transactions. Accounts with Income and Expense over ~\$500 included:

Income

\$ 3,686 – Boutique (Ways & Means Table at Montgomery)
\$ 3,324 – Montgomery (Silent Auction, Quilt Raffle, Catalogs, Ducks, etc.)
\$ 2,550 – Bagpiper 2018#4 Ads
\$ 2,336 – Dues 2019 (Early Membership Renewal at Montgomery)
\$ 500 – PAWS Raffle

Expense

-\$19,607 – Montgomery Event (see details in separate report)
-\$ 5,852 – Bagpiper 2018#3 Production (\$9,378 total)
-\$ 1,493 – Awards
-\$ 1,204 – Insurance (Equisure Board Liability)
-\$ 592 – Board Meeting at Montgomery
-\$ 500 – PAWS Grant

Accounting for Montgomery is not complete. Preliminary numbers show the Club lost **-\$8,971** on events at Montgomery, including the planned Board give-back to members of about \$10,000 in meals and the Casino activities (which equates to ~\$10 per member).

Year-to-Date Summary

P&L YTD is a loss **-\$7,889**.

Balance Sheet Assets are now **\$479,279**.

This operational loss is expected to be made up through Bagpiper 2018#4 Ad Sales and 2019 Dues in the fourth quarter.

2019 Membership Renewal

On October 5th, early dues collection started at Montgomery (89 members or 8.7% paid).

On October 15th, an announcement went out to members in STCA News! Broadcast email.

By October 31st, Dues Packets will be mailed to members.

Steve Russell

STCA Treasurer