

Scottish Terrier Club of America

Profit & Loss

January 2018

	Jan 18
Ordinary Income/Expense	
Income	
Bagpiper	
Bagpiper 2017	
Circulation	
Copy Sales	41.65
Total Circulation	41.65
Total Bagpiper 2017	41.65
Bagpiper 2018	
Advertising	
Issue 1	
Business Card Ads	1,900.00
Regular Ads	5,000.00
Stud Dog Ads	3,000.00
Total Issue 1	9,900.00
Total Advertising	9,900.00
Circulation	
Copy Sales	96.65
Subscriptions	
Regular	560.00
Special	220.00
Total Subscriptions	780.00
Total Circulation	876.65
First Class Upgrade	440.00
PayPal Fees	-208.03
Total Bagpiper 2018	11,008.62
Total Bagpiper	11,050.27
Investments	
Interest	
Interest on Savings Account	0.18
Total Interest	0.18
Total Investments	0.18
Membership	
Applications for Membership	
Applications - Junior	45.00
Total Applications for Membership	45.00
Dues 2018	
Foreign Family Members	80.00
Foreign Individual Members	620.00
Hardcopy Fees	40.00
Regular Family Members	550.00
Regular Individual Members	1,630.00
xPayPal Fees	-3.35
Total Dues 2018	2,916.65
Total Membership	2,961.65
Montgomery National Specialty	
Montgomery 2018 Income	
Trophy & Specialty Donations	150.00
Total Montgomery 2018 Income	150.00

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Total Montgomery National Specialty	150.00
PAWS (Juniors)	
Donations	150.00
Total PAWS (Juniors)	150.00
Rotating Specialty	
Rotating 2018 Income	
Judges Breed Seminar	50.00
Meal Reservations	984.89
Top 20	
Top 20 Entries	100.00
Total Top 20	100.00
Trophy & Specialty Donations	532.50
xPayPal Fees	-33.12
Total Rotating 2018 Income	1,634.27
Total Rotating Specialty	1,634.27
Shoppe Boutique Sales	
Commemorative Pins	10.00
Grooming Manuals	
Sales	450.20
Total Grooming Manuals	450.20
Grooming Video	
Postage	-3.46
Sales	335.00
Total Grooming Video	331.54
Illustrated Guides	
Sales	7.50
Total Illustrated Guides	7.50
Paypal Fees	-9.25
Total Shoppe Boutique Sales	789.99
Total Income	16,736.36
Gross Profit	16,736.36
Expense	
Bagpiper Expenses	
Bagpiper 2017 Expense	
Issue 4	
Layout & Design	22.10
Postage & Mailing	2,435.63
Printing	5,037.01
Total Issue 4	7,494.74
Total Bagpiper 2017 Expense	7,494.74
Bagpiper 2018 Expense	
Circulation	
Postage	44.95
Total Circulation	44.95
Total Bagpiper 2018 Expense	44.95
Total Bagpiper Expenses	7,539.69
Board Member Required Activity	

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Corresponding Secretary	
Name Badges for Board members	
Board Members	
Laminated Bookmarks	278.10
Total Board Members	278.10
Total Name Badges for Board members	278.10
Office Supplies	
General	90.92
Total Office Supplies	90.92
Postage	
Illustrated Guide	16.40
Stamps	50.82
Total Postage	67.22
Total Corresponding Secretary	436.24
Treasurer	
Dues Collection	
Postage	0.17
Total Dues Collection	0.17
Office Supplies	27.93
Postage	49.00
Total Treasurer	77.10
Vice President	
Postage and Shipping	60.64
Total Vice President	60.64
Total Board Member Required Activity	573.98
Committees	
Public Information	
Postage	18.85
Total Public Information	18.85
Tallies	
AKC Reports-Companion Events	280.00
AKC Reports-Conformation Events	420.00
Total Tallies	700.00
Web	
QR Code Generator	76.06
Total Web	76.06
Total Committees	794.91
Rotating Specialty Expenses	
Rotating 2018	
Advertising	
Information Packets	49.00
Total Advertising	49.00
Trophies	402.90
Total Rotating 2018	451.90
Total Rotating Specialty Expenses	451.90
Shoppe Boutique Expenses	

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Cash Basis

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Shipping & Handling	
Grooming Manuals	67.25
Grooming Videos	6.45
Total Shipping & Handling	73.70
Total Shoppe Boutique Expenses	73.70
Total Expense	9,434.18
Net Ordinary Income	7,302.18
Other Income/Expense	
Other Expense	
Handbooks 2018	3.75
Total Other Expense	3.75
Net Other Income	-3.75
Net Income	<u>7,298.43</u>