

Scottish Terrier Club of America
Profit & Loss
July through September 2016

	Jul - Sep 16
Ordinary Income/Expense	
Income	
Bagpiper	
Bagpiper 2016	
Advertising	
Issue 3	8,075.00
Issue 4	325.00
Total Advertising	8,400.00
Circulation	
Copy Sales	74.00
Subscriptions	
Regular	469.84
Special	206.08
Total Subscriptions	675.92
Total Circulation	749.92
First Class Upgrade	142.85
PayPal Fees	-188.30
Total Bagpiper 2016	9,104.47
Total Bagpiper	9,104.47
Board Member Generated Income	
Recording Secretary	
Roster Purchase	12.00
Total Recording Secretary	12.00
Total Board Member Generated Income	12.00
Investments	
Interest	
Interest on Savings Account	1.00
Total Interest	1.00
Total Investments	1.00
Membership	
Applications for Membership	
Applications - Regular Members	410.00
Total Applications for Membership	410.00
Total Membership	410.00
Montgomery National Specialty	
Montgomery 2016 Income	
Catalog Ads MCKC	680.00
Meals	5,674.35
Specialty, Independent Parent	
Entries - Specialty	1,538.39
Total Specialty, Independent Parent	1,538.39
Sweepstakes, Obedience, & Rally	
Entries - Obedience & Rally	152.00
Entries - Sweepstakes	306.00
Total Sweepstakes, Obedience, & Rally	458.00
Trophy Donations	2,905.00
Vendors	950.00
xPayPal Fees	-144.77
Total Montgomery 2016 Income	12,060.97

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Total Montgomery National Specialty	12,060.97
Rotating Specialty	
Rotating 2016 Income	
Regional Club Reimbursement	1,500.00
Total Rotating 2016 Income	1,500.00
Total Rotating Specialty	1,500.00
Shoppe Sales	
Commemorative Pins	12.00
Grooming Manuals	
Postage	-179.25
Sales	767.80
Total Grooming Manuals	588.55
Handbooks	
Sales	40.00
Total Handbooks	40.00
Illustrated Guides	
Sales	15.00
Total Illustrated Guides	15.00
Other Merchandise	
Dog Food Lids	24.00
Garment Bag	30.00
Stadium Blankets	37.50
Throws	37.50
Total Other Merchandise	129.00
Paypal Fees	-28.23
S&H Fees Collected	5.95
Total Shoppe Sales	762.27
Total Income	23,850.71
Expense	
AKC	
AKC Delegate Expense	261.96
Parent Club Medallions-Eukanuba	215.00
Total AKC	476.96
Attorney Fees	
Annual Report	54.00
Incorporation	780.00
Total Attorney Fees	834.00
Awards	
Appraisal	875.00
BBE Medallions for Specialties	
Bred-By Exhibitor Medallions	2,720.75
Total BBE Medallions for Specialties	2,720.75
Perpetuals Engraving	
Casi Scot Trophy	147.00
Hughcrest Trophy	76.50
Lloyd Trophy	459.00
McOwan Memorial Trophy	243.00
R-Starr Trophy	34.50
Stalter Trophy	297.00

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Total Perpetuals Engraving	1,257.00
Total Awards	4,852.75
Bagpiper Expenses	
Bagpiper 2016 Expenses	
Circulation	
Postage	67.84
Circulation - Other	26.64
Total Circulation	94.48
Issue 2	
Postage & Mailing	778.11
Printing	3,820.27
Total Issue 2	4,598.38
Issue 3	
Layout & Design	736.00
Postage & Mailing	2,288.75
Printing	4,614.04
Total Issue 3	7,638.79
Total Bagpiper 2016 Expenses	12,331.65
Total Bagpiper Expenses	12,331.65
Board Member Required Activity	
Corresponding Secretary	
Postage	
New Member Packets	44.15
Total Postage	44.15
Total Corresponding Secretary	44.15
Treasurer	
Bank Fees	
Returned Items Chargeback Fee	0.00
Total Bank Fees	0.00
Incorporation	
Annual Report, Filing Fees	25.00
Total Incorporation	25.00
Postage	239.16
Total Treasurer	264.16
Total Board Member Required Activity	308.31
Committees	
Historian	90.71
Total Committees	90.71
Election of Board	
CPA	2,066.84
Printing & Mailing Ballots	1,830.22
Total Election of Board	3,897.06
Insurance	
Main America	
Trophy & Award Property	1,550.00
Total Main America	1,550.00

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Total Insurance	1,550.00
Montgomery Expenses	
Montgomery 2016 Expenses	
Advertising Info Packet	47.00
Agility	
Trophies	55.60
Total Agility	55.60
Hatboro Dog Club Ad in Catalog	35.00
Hotel Deposit	1,000.00
Show Secretary	
Advance	1,500.00
Total Show Secretary	1,500.00
Trophies	1,353.95
Total Montgomery 2016 Expenses	3,991.55
Total Montgomery Expenses	3,991.55
PAWS (Juniors) Expenses	
Scholarship	2,000.00
Total PAWS (Juniors) Expenses	2,000.00
Regional Clubs	
STCA Ads in Specialty Catalogs	110.00
Total Regional Clubs	110.00
Shoppe	
Purchase New Inventory	
Aprons	262.52
Baskets, Pine Needle	265.00
Cheeseboards, Scottie Granite	242.65
Cheeseboards, Scottie Slate	316.50
Commemorative Pins	299.80
Ornaments, Scottie Slate	147.70
Purse, Scottie Charm	180.00
Towels	402.59
Total Purchase New Inventory	2,116.76
Shipping & Handling	
S&H - Other Merchandise	20.70
Total Shipping & Handling	20.70
Total Shoppe	2,137.46
Total Expense	32,580.45
Net Ordinary Income	-8,729.74
Other Income/Expense	
Other Expense	
Matching Grant - TCC Screening	8,750.00
Total Other Expense	8,750.00
Net Other Income	-8,750.00
Net Income	<u>-17,479.74</u>