

Scottish Terrier Club of America
2014 Profit & Loss (Jan-Dec)
 January through December 2014

	Jan - Dec 14
Ordinary Income/Expense	
Income	
Annual Awards Maintenance	
Perpetuals Engraving	
Casi Scot	70.50
R-Starr	36.00
Total Perpetuals Engraving	106.50
Total Annual Awards Maintenance	106.50
Bagpiper 2014	
Advertising	
Issue 1	
Business Card Ads	1,580.00
Regular Ads	4,919.89
Stud Dog Ads	1,702.45
Total Issue 1	8,202.34
Issue 2	15,600.06
Issue 3	1,061.95
Issue 4	7,842.71
Total Advertising	32,707.06
Circulation Manager	
Copy Sales	374.85
Subscriptions	
Regular Rate	919.85
Special Rate	1,679.99
Subscriptions - Other	357.88
Total Subscriptions	2,957.72
Total Circulation Manager	3,332.57
First class Upgrade	1,940.00
Total Bagpiper 2014	37,979.63
Bagpiper 2015	
Advertising	
Issue 1	
Business Card	125.00
Total Issue 1	125.00
Total Advertising	125.00
First Class Upgrade	1,560.00
Total Bagpiper 2015	1,685.00
Bagpiper Income 2013	
Circulation Manager	
Copy Sales	13.00
Subscriptions	200.00
Total Circulation Manager	213.00
Total Bagpiper Income 2013	213.00
Board Member Generated Income	
Corresponding Secretary	
Club Decals	5.50
Total Corresponding Secretary	5.50
Recording Secretary	
Roster Ads	324.98
Total Recording Secretary	324.98

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Treasurer	
Hard Copy Fee	60.00
Returned Item fee	12.00
Total Treasurer	72.00
Total Board Member Generated Income	402.48
Donation, General	73.64
Historian Fund	48.60
Membership	
2014 dues	
Add'tl fee (PP, CC)	17.40
Foreign Members	1,188.99
Hard Copy Fee	100.00
Junior Members	60.00
Regular Members	7,881.16
Total 2014 dues	9,247.55
2015 Dues	
Add'l Paypal fee	9.00
Foreign Members	484.94
Hard Copy Fee	340.00
Juniors	15.00
Regular Members	14,370.22
Total 2015 Dues	15,219.16
Applications - Foreign	245.08
Applications - Junior	105.00
Applications - Regular Members	1,110.00
Total Membership	25,926.79
Montgomery County Weekend 2014	
Catalog Ads	
MCKC	600.83
Sweepstakes	188.88
Catalog Ads - Other	640.00
Total Catalog Ads	1,429.71
Catalog Sales	337.00
Hatboro Supported Entry	97.00
Meals	
Banquet	4,395.00
Extra PayPal fees	84.63
Reception	1,900.00
Total Meals	6,379.63
Sweepstakes & Ob/Rally Entries	1,219.00
Trophy Donations	2,258.69
Vendors	925.00
Total Montgomery County Weekend 2014	12,646.03
PAWS (Juniors)	
Donations	374.41
MCKC Raffle	930.00
PAWS (Juniors) - Other	130.00
Total PAWS (Juniors)	1,434.41
Roster	
Ads	997.61
Total Roster	997.61

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Rotating Income 2014	
Dinner Reservations	1,618.84
Entries	225.00
HTF Reservation	96.90
Trophy Donations	436.20
Total Rotating Income 2014	2,376.94
Shoppe Sales	
Commemorative Pins	345.00
Grooming Manuals	
Postage	25.00
Sales	412.72
Grooming Manuals - Other	2,453.96
Total Grooming Manuals	2,891.68
Handbooks	
Sales	43.40
Handbooks - Other	45.03
Total Handbooks	88.43
Illustrated Guide Sales	
Sales	14.68
Illustrated Guide Sales - Other	52.93
Total Illustrated Guide Sales	67.61
Ways & Means Sales	3,909.80
Total Shoppe Sales	7,302.52
Total Income	91,193.15
Expense	
AKC	
Club Dues	25.00
Club Flyer Expense	43.59
Donations	
AKC Humane Fund	500.00
AKC K9 Legislative Support Fund	500.00
Total Donations	1,000.00
Parent Club Medallions for Euk.	125.00
Total AKC	1,193.59
AKC Delegate Expense	1,968.53
Annual Awards	
Annual Awards 2013 Booklet	297.33
Blackinton 25 Year Pins	
Bags for Pins	47.83
Blackinton 25 Year Pins - Other	750.00
Total Blackinton 25 Year Pins	797.83
Brood Bitch Award(s)	121.88
Goodsportsmanship Award	62.49
Perpetuals Engraving	
Lloyd Trophy	105.40
Total Perpetuals Engraving	105.40
Postage & Shipping	269.92
Total Annual Awards	1,654.85
Bagpiper Expenses 2013	
Issue 4	
Printing	3,854.00
Total Issue 4	3,854.00
Total Bagpiper Expenses 2013	3,854.00

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Bagpiper Expenses 2014	
Circulation Manager	
Office Supplies	8.46
Postage	179.50
Total Circulation Manager	187.96
Issue 1	
Additional Postage	398.72
Layout & Design	1,072.00
Postage Advance	1,700.00
Printing	4,688.87
Total Issue 1	7,859.59
Issue 2	
Layout & Design	928.00
Postage Advance	1,800.00
Printing	5,175.94
Total Issue 2	7,903.94
Issue 3	
Layout & Design	672.00
Postage Advance	1,200.00
Printing	4,546.20
Total Issue 3	6,418.20
Issue 4	
Layout & Design	864.00
Mailing Envelopes	681.83
Postage Advance	2,000.00
Total Issue 4	3,545.83
Total Bagpiper Expenses 2014	25,915.52
Bank Fees	
Adjustment of Posted Item	260.00
BAC Merchant Fees	
Discount	24.80
Fee	63.47
First Data Lease	101.32
Interchange	37.91
Total BAC Merchant Fees	227.50
Returned Item	60.00
Returned Item Chargeback Fee	12.00
Total Bank Fees	559.50
Board Member Required Activity	
Board Members	
Name Badges	32.36
Total Board Members	32.36
Corresponding Secretary	
Annual Meeting Mailing	
Address Labels	13.87
Printing Postcards	61.92
Stamps	195.50
Total Annual Meeting Mailing	271.29
Copies	24.13
Name Badges for Board members	17.32
Office Supplies	
General	112.36
Total Office Supplies	112.36

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Postage	
BBex Medallions	6.24
Breed Pamphlets	5.75
New Member Packets	269.52
Stamps	76.09
Postage - Other	58.16
Total Postage	415.76
Total Corresponding Secretary	840.86
President	
Meetings	
MCKC	
Food	685.00
Room Rent	96.99
Total MCKC	781.99
Rotating	
Meeting Room	132.50
Refreshments	66.11
Total Rotating	198.61
Winter 2014	
Meeting Room & Lunch	430.86
Total Winter 2014	430.86
Total Meetings	1,411.46
Office supplies	100.20
Postage	164.75
Total President	1,676.41
Recording Secretary	
By-Laws Change Voting	
Ballots	1,725.69
CPA	2,074.00
Total By-Laws Change Voting	3,799.69
Copies	-13.78
Office Supplies	
Toner/ink	66.99
Office Supplies - Other	-13.77
Total Office Supplies	53.22
Postage	412.29
Total Recording Secretary	4,251.42
Treasurer	
Bank Fees	
BAC Merchant Fees	
First Data Annual Fee	30.20
First Data Lease	75.99
Total BAC Merchant Fees	106.19
Checks	34.00
Total Bank Fees	140.19
Checks &/or Deposit slips	43.82
Dues Collection	
Office Supplies	96.71
Postage	469.00
Printing	162.50
Refund Dues	-40.00
Total Dues Collection	688.21

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Office Supplies	72.74
Post Office Box	74.00
Postage	46.00
Tax Return	545.00
Total Treasurer	1,609.96
Vice President	
Postage and Shipping	6.85
Printing	454.59
Total Vice President	461.44
Total Board Member Required Activity	8,872.45
Committees	
Judges Education	
Copies	26.82
Office supplies	59.37
Postage	152.74
Travel Expenses	593.26
Total Judges Education	832.19
Nominating Committee	
Copies	226.53
Office Supplies	25.05
Postage	172.67
Nominating Committee - Other	0.00
Total Nominating Committee	424.25
Tally	
AKC Reports--Companion Events	280.00
AKC Report--Conformation	420.00
Total Tally	700.00
Total Committees	1,956.44
Historian	
Office Supplies	374.45
Total Historian	374.45
Insurance	
Equisure	
Club, Officers & Directors Liab	1,804.00
Total Equisure	1,804.00
State Farm Ins.	
Treasurer Bonding	143.00
Total State Farm Ins.	143.00
Total Insurance	1,947.00
Montgomery County 2013	
Sweeps, OB & Rally	
Refund overpayment of fees	-3.50
Total Sweeps, OB & Rally	-3.50
Trophies	
Duplicate Award	
Deblin Back Talk Award	400.00
Total Duplicate Award	400.00
Total Trophies	400.00
Total Montgomery County 2013	396.50

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 Cash Basis

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Montgomery County 2014	
2014 Commemorative Pins	309.08
Ad in Hatboro Catalog	35.00
Agility Prizes	241.45
Total Agility	241.45
Banquet	
AV Equipment	387.96
Bar Tender Fee	104.82
Total Banquet	492.78
Hospitality	
Attendant & Bar Tender Fees	96.99
Food minus Deposit	4,024.82
Total Hospitality	4,121.81
Hotel Deposit	1,500.00
MCKC Judge	357.16
Misc. Expenses	
Barn Hunt Demo	65.30
Mailing Info Packets	46.00
Misc. Expenses - Other	30.95
Total Misc. Expenses	142.25
Montgomery Co. KC	442.00
Sweepstakes	
Judges	
Obedience & Rally	232.75
Sweeps	200.00
Total Judges	432.75
Ring and Matting	1,200.00
Show Secretary Expense Advance	1,000.00
Total Sweepstakes	2,632.75
Trophies	
Agility	
Postage & Shipping	12.45
Total Agility	12.45
Engraving	1,258.50
Trophies - Other	1,924.50
Total Trophies	3,195.45
Total Montgomery County 2014	13,469.73
Montgomery County 2015	
AKC fees	
MCKC	15.00
Rally	25.00
Total AKC fees	40.00
Total Montgomery County 2015	40.00
Montgomery County 2016	
Sweepstakes	
Deposit on site	750.00
Total Sweepstakes	750.00
Total Montgomery County 2016	750.00
Montgomery County, 2012	
Engraving Trophies	-144.16
Total Montgomery County, 2012	-144.16

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PAWS	
Gift Cards for Juniors	
Rotating	100.00
Total Gift Cards for Juniors	100.00
Raffle Expenses	0.00
Total PAWS	100.00
Regional Clubs	
BBE Medallions	
Postage to mail	16.34
Velour Bags	20.51
Total BBE Medallions	36.85
STCA Ads in Specialty Catalogs	439.50
STCA Booth at Eukanuba	14.05
Total Regional Clubs	490.40
Regional Clubs 2012	
STCA Ads in Club Catalogs	105.00
Total Regional Clubs 2012	105.00
Rotating 2014	
Judges Expense	
Class Judge	551.00
Sweepstakes Judge	200.00
Total Judges Expense	751.00
Meals	
Caterer's Deposit	750.00
Final Dinner Payment	625.28
Total Meals	1,375.28
Site Expenses	150.00
Trophies	1,360.00
Total Rotating 2014	3,636.28
Rotating 2016	
Hotel Deposit	500.00
Total Rotating 2016	500.00
Rotating 2017	
Deposit	500.00
Total Rotating 2017	500.00
Shoppe	
Grooming Manuals	
Replacement Binders	80.02
Total Grooming Manuals	80.02
Shipping	
Grooming Manuals	247.31
Handbooks	120.03
Illustrated Guides	1.82
Total Shipping	369.16
Ways & Means	
Postage & Shipping	336.70
Purchase new inventory	
2014 Totes	315.54
Fleece Blankets	1,011.48
Throws	834.87
Total Purchase new inventory	2,161.89

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Shipping & Handling	5.60
Ways & Means - Other	914.80
Total Ways & Means	<u>3,418.99</u>
Total Shoppe	3,868.17
STCA Awards	
Breeder of Merit Pins	382.10
Total STCA Awards	382.10
Storage	1,694.18
Website	
Web Hosting	222.47
Total Website	<u>222.47</u>
Total Expense	<u>74,307.00</u>
Net Ordinary Income	<u>16,886.15</u>
Net Income	<u><u>16,886.15</u></u>