

**Scottish Terrier Club of America**  
**Profit & Loss**  
 January through September 2014

	Jan - Sep 14
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Bagpiper 2014</b>	
<b>Advertising</b>	
<b>Issue 1</b>	
Business Card Ads	1,580.00
Regular Ads	4,919.89
Stud Dog Ads	1,702.45
<b>Total Issue 1</b>	8,202.34
<b>Issue 2</b>	15,600.06
<b>Issue 3</b>	1,061.95
<b>Total Advertising</b>	24,864.35
<b>Circulation Manager</b>	
Copy Sales	386.29
<b>Subscriptions</b>	
Regular Rate	700.22
Special Rate	1,579.99
Subscriptions - Other	357.88
<b>Total Subscriptions</b>	2,638.09
<b>Total Circulation Manager</b>	3,024.38
<b>First class Upgrade</b>	860.00
<b>Total Bagpiper 2014</b>	28,748.73
<b>Bagpiper Income 2013</b>	
<b>Circulation Manager</b>	
Copy Sales	13.00
Subscriptions	200.00
<b>Total Circulation Manager</b>	213.00
<b>Total Bagpiper Income 2013</b>	213.00
<b>Board Member Generated Income</b>	
<b>Corresponding Secretary</b>	
Club Decals	4.00
<b>Total Corresponding Secretary</b>	4.00
<b>Recording Secretary</b>	
Roster Ads	299.98
<b>Total Recording Secretary</b>	299.98
<b>Treasurer</b>	
Returned Item fee	12.00
<b>Total Treasurer</b>	12.00
<b>Total Board Member Generated Income</b>	315.98
<b>Donation, General</b>	73.10
<b>Membership</b>	
<b>2014 dues</b>	
Add'tl fee (PP, CC)	17.40
Foreign Members	1,138.99
Hard Copy Fee	100.00
Junior Members	60.00
Regular Members	7,241.16
<b>Total 2014 dues</b>	8,557.55
<b>Applications - Foreign</b>	245.08
<b>Applications - Junior</b>	90.00
<b>Applications - Regular Members</b>	930.00
<b>Total Membership</b>	9,822.63

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<b>Montgomery County Weekend 2014</b>	
Catalog Ads	
MCKC	600.83
Sweepstakes	188.88
Total Catalog Ads	789.71
Meals	
Banquet	2,800.00
Extra PayPal fees	49.76
Reception	1,260.00
Total Meals	4,109.76
Sweepstakes & Ob/Rally Entries	1,219.00
Trophy Donations	2,159.74
Vendors	1,350.00
<b>Total Montgomery County Weekend 2014</b>	<b>9,628.21</b>
<b>PAWS (Juniors)</b>	
Donations	40.00
MCKC Raffle	705.00
PAWS (Juniors) - Other	130.00
<b>Total PAWS (Juniors)</b>	<b>875.00</b>
<b>Roster</b>	
Ads	998.46
<b>Total Roster</b>	<b>998.46</b>
<b>Rotating Income 2014</b>	
Dinner Reservations	1,618.84
Entries	225.00
HTF Reservation	96.90
Trophy Donations	436.20
<b>Total Rotating Income 2014</b>	<b>2,376.94</b>
<b>Shoppe Sales</b>	
Grooming Manuals	
Postage	25.00
Sales	517.72
Grooming Manuals - Other	1,915.76
Total Grooming Manuals	2,458.48
Handbooks	
Sales	43.40
Handbooks - Other	45.03
Total Handbooks	88.43
Illustrated Guide Sales	
Sales	14.68
Illustrated Guide Sales - Other	52.93
Total Illustrated Guide Sales	67.61
Ways & Means Sales	1,028.02
<b>Total Shoppe Sales</b>	<b>3,642.54</b>
<b>Total Income</b>	<b>56,694.59</b>
<b>Expense</b>	
<b>AKC</b>	
Club Flyer Expense	43.59
Donations	
AKC Humane Fund	500.00
AKC K9 Legislative Support Fund	500.00
Total Donations	1,000.00

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Parent Club Medallions for Euk.	125.00
<b>Total AKC</b>	<b>1,168.59</b>
<b>AKC Delegate Expense</b>	<b>1,393.17</b>
<b>Annual Awards</b>	
Annual Awards 2013 Booklet	297.33
Blackinton 25 Year Pins	750.00
Brood Bitch Award(s)	121.88
Goodsportsmanship Award	62.49
Postage & Shipping	71.30
<b>Total Annual Awards</b>	<b>1,303.00</b>
<b>Bagpiper Expenses 2013</b>	
Issue 4	
Printing	3,854.00
<b>Total Issue 4</b>	<b>3,854.00</b>
<b>Total Bagpiper Expenses 2013</b>	<b>3,854.00</b>
<b>Bagpiper Expenses 2014</b>	
Circulation Manager	
Office Supplies	8.46
Postage	173.75
<b>Total Circulation Manager</b>	<b>182.21</b>
Issue 1	
Additional Postage	398.72
Layout & Design	1,072.00
Postage Advance	1,700.00
Printing	4,688.87
<b>Total Issue 1</b>	<b>7,859.59</b>
Issue 2	
Layout & Design	928.00
Postage Advance	1,800.00
Printing	5,175.94
<b>Total Issue 2</b>	<b>7,903.94</b>
Issue 3	
Layout & Design	672.00
Postage Advance	1,200.00
Printing	4,546.20
<b>Total Issue 3</b>	<b>6,418.20</b>
<b>Total Bagpiper Expenses 2014</b>	<b>22,363.94</b>
<b>Bank Fees</b>	
BAC Merchant Fees	
Discount	24.80
Fee	63.47
First Data Lease	101.32
Interchange	37.91
<b>Total BAC Merchant Fees</b>	<b>227.50</b>
Returned Item	60.00
Returned Item Chargeback Fee	12.00
<b>Total Bank Fees</b>	<b>299.50</b>
<b>Board Member Required Activity</b>	
Corresponding Secretary	
Annual Meeting Mailing	
Address Labels	13.87
Printing Postcards	61.92
Stamps	195.50
<b>Total Annual Meeting Mailing</b>	<b>271.29</b>

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	<u>Jan - Sep 14</u>
Copies	24.13
Name Badges for Board members	17.32
Office Supplies	
General	93.80
<b>Total Office Supplies</b>	<u>93.80</u>
Postage	
BBex Medallions	6.24
Breed Pamphlets	5.75
New Member Packets	233.27
Stamps	76.09
Postage - Other	58.16
<b>Total Postage</b>	<u>379.51</u>
<b>Total Corresponding Secretary</b>	786.05
<b>President</b>	
<b>Meetings</b>	
Rotating	
Meeting Room	132.50
Refreshments	66.11
<b>Total Rotating</b>	<u>198.61</u>
Winter 2014	
Meeting Room & Lunch	430.86
<b>Total Winter 2014</b>	<u>430.86</u>
<b>Total Meetings</b>	629.47
Office supplies	100.20
Postage	164.75
<b>Total President</b>	<u>894.42</u>
<b>Recording Secretary</b>	
By-Laws Change Voting	
CPA	400.00
<b>Total By-Laws Change Voting</b>	400.00
Copies	-13.78
Office Supplies	
Toner/ink	66.99
Office Supplies - Other	-13.77
<b>Total Office Supplies</b>	<u>53.22</u>
Postage	412.29
<b>Total Recording Secretary</b>	<u>851.73</u>
<b>Treasurer</b>	
Bank Fees	
BAC Merchant Fees	
First Data Annual Fee	30.20
First Data Lease	75.99
<b>Total BAC Merchant Fees</b>	<u>106.19</u>
Checks	34.00
<b>Total Bank Fees</b>	140.19
Checks &/or Deposit slips	43.82
Dues Collection	
Postage	469.00
Refund Dues	-40.00
<b>Total Dues Collection</b>	<u>429.00</u>

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Office Supplies	38.51
Post Office Box	74.00
Postage	46.00
Total Treasurer	771.52
Vice President	
Postage and Shipping	6.85
Printing	454.59
Total Vice President	461.44
Total Board Member Required Activity	3,765.16
<b>Committees</b>	
<b>Judges Education</b>	
Copies	26.82
Office supplies	59.37
Postage	152.74
Travel Expenses	593.26
Total Judges Education	832.19
<b>Nominating Committee</b>	
Copies	226.53
Office Supplies	25.05
Postage	172.67
Nominating Committee - Other	0.00
Total Nominating Committee	424.25
<b>Tally</b>	
AKC Reports--Companion Events	280.00
AKC Report--Conformation	420.00
Total Tally	700.00
Total Committees	1,956.44
<b>Historian</b>	
Office Supplies	374.45
Total Historian	374.45
<b>Insurance</b>	
<b>Equisure</b>	
Club, Officers & Directors Liab	600.00
Total Equisure	600.00
<b>State Farm Ins.</b>	
Treasurer Bonding	143.00
Total State Farm Ins.	143.00
Total Insurance	743.00
<b>Montgomery County 2013</b>	
<b>Sweeps, OB &amp; Rally</b>	
Refund overpayment of fees	-3.50
Total Sweeps, OB & Rally	-3.50
<b>Trophies</b>	
Duplicate Award	
Deblin Back Talk Award	400.00
Total Duplicate Award	400.00
Total Trophies	400.00
Total Montgomery County 2013	396.50

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<b>Montgomery County 2014</b>	
2014 Commemorative Pins	309.08
Ad in Hatboro Catalog	35.00
Hotel Deposit	1,500.00
Sweepstakes	
Show Secretary Expense Advance	1,000.00
<b>Total Sweepstakes</b>	<u>1,000.00</u>
<b>Trophies</b>	
Agility	
Postage & Shipping	12.45
<b>Total Agility</b>	<u>12.45</u>
Trophies - Other	1,924.50
<b>Total Trophies</b>	<u>1,936.95</u>
<b>Total Montgomery County 2014</b>	4,781.03
<b>Montgomery County, 2012</b>	
Engraving Trophies	-144.16
<b>Total Montgomery County, 2012</b>	-144.16
<b>PAWS</b>	
Gift Cards for Juniors	
Rotating	100.00
<b>Total Gift Cards for Juniors</b>	<u>100.00</u>
Raffle Expenses	0.00
<b>Total PAWS</b>	<u>100.00</u>
<b>Regional Clubs</b>	
BBE Medallions	
Postage to mail	16.34
Velour Bags	20.51
<b>Total BBE Medallions</b>	<u>36.85</u>
STCA Ads in Specialty Catalogs	439.50
STCA Booth at Eukanuba	14.05
<b>Total Regional Clubs</b>	<u>490.40</u>
<b>Regional Clubs 2012</b>	
STCA Ads in Club Catalogs	105.00
<b>Total Regional Clubs 2012</b>	<u>105.00</u>
<b>Rotating 2014</b>	
Judges Expense	
Class Judge	551.00
Sweepstakes Judge	200.00
<b>Total Judges Expense</b>	<u>751.00</u>
<b>Meals</b>	
Caterer's Deposit	750.00
Final Dinner Payment	625.28
<b>Total Meals</b>	<u>1,375.28</u>
Site Expenses	150.00
Trophies	1,360.00
<b>Total Rotating 2014</b>	<u>3,636.28</u>
<b>Rotating 2016</b>	
Hotel Deposit	500.00
<b>Total Rotating 2016</b>	<u>500.00</u>

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<b>Shoppe</b>	
Grooming Manuals	
Replacement Binders	80.02
<b>Total Grooming Manuals</b>	<u>80.02</u>
<b>Shipping</b>	
Grooming Manuals	185.76
Handbooks	120.03
Illustrated Guides	1.82
<b>Total Shipping</b>	<u>307.61</u>
<b>Ways &amp; Means</b>	
Postage & Shipping	162.29
Purchase new inventory	
2014 Totes	315.54
Fleece Blankets	1,011.48
Throws	834.87
<b>Total Purchase new inventory</b>	<u>2,161.89</u>
Shipping & Handling	5.60
<b>Total Ways &amp; Means</b>	<u>2,329.78</u>
<b>Total Shoppe</b>	2,717.41
<b>Storage</b>	1,694.18
<b>Website</b>	
Web Hosting	155.40
<b>Total Website</b>	<u>155.40</u>
<b>Total Expense</b>	<u>51,653.29</u>
<b>Net Ordinary Income</b>	<u>5,041.30</u>
<b>Net Income</b>	<u><u>5,041.30</u></u>