

1:51 PM  
 07/20/14  
 Cash Basis

**Scottish Terrier Club of America**  
**Profit & Loss January - June 2014**  
 January through June 2014

	Jan - Jun 14
Ordinary Income/Expense	
Income	
Bagpiper 2014	
Advertising	
Issue 1	
Business Card Ads	1,580.00
Regular Ads	4,919.89
Stud Dog Ads	1,702.45
Total Issue 1	8,202.34
Issue 2	1,805.00
Total Advertising	10,007.34
Circulation Manager	
Copy Sales	178.29
Subscriptions	
Special Rate	240.00
Subscriptions - Other	357.88
Total Subscriptions	597.88
Total Circulation Manager	776.17
First class Upgrade	840.00
Total Bagpiper 2014	11,623.51
Bagpiper Income 2013	
Circulation Manager	
Copy Sales	13.00
Subscriptions	200.00
Total Circulation Manager	213.00
Total Bagpiper Income 2013	213.00
Board Member Generated Income	
Corresponding Secretary	
Club Decals	4.00
Total Corresponding Secretary	4.00
Treasurer	
Returned Item fee	12.00
Total Treasurer	12.00
Total Board Member Generated Income	16.00
Donation, General	25.00
Membership	
2014 dues	
Add'tl fee (PP, CC)	17.40
Foreign Members	1,138.99
Hard Copy Fee	100.00
Junior Members	60.00
Regular Members	7,241.16
Total 2014 dues	8,557.55
Applications - Foreign	125.08
Applications - Junior	90.00
Applications - Regular Members	680.00
Total Membership	9,452.63
PAWS (Juniors)	
Donations	40.00
MCKC Raffle	705.00
PAWS (Juniors) - Other	130.00
Total PAWS (Juniors)	875.00
Rotating Income 2014	

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Dinner Reservations	871.24
Entries	225.00
HTF Reservation	96.90
Trophy Donations	436.20
<b>Total Rotating Income 2014</b>	<b>1,629.34</b>
<b>Shoppe Sales</b>	
<b>Grooming Manuals</b>	
Postage	25.00
Sales	112.00
Grooming Manuals - Other	891.31
<b>Total Grooming Manuals</b>	<b>1,028.31</b>
Handbooks	22.01
Illustrated Guide Sales	14.53
Ways & Means Sales	653.35
<b>Total Shoppe Sales</b>	<b>1,718.20</b>
<b>Total Income</b>	<b>25,552.68</b>
<b>Expense</b>	
<b>AKC</b>	
Club Flyer Expense	43.59
Donations	
AKC Humane Fund	500.00
AKC K9 Legislative Support Fund	500.00
<b>Total Donations</b>	<b>1,000.00</b>
<b>Total AKC</b>	<b>1,043.59</b>
AKC Delegate Expense	1,177.17
Annual Awards	
Blackinton 25 Year Pins	750.00
<b>Total Annual Awards</b>	<b>750.00</b>
<b>Bagpiper Expenses 2013</b>	
Issue 4	
Printing	3,854.00
<b>Total Issue 4</b>	<b>3,854.00</b>
<b>Total Bagpiper Expenses 2013</b>	<b>3,854.00</b>
<b>Bagpiper Expenses 2014</b>	
Circulation Manager	
Office Supplies	8.46
Postage	87.67
<b>Total Circulation Manager</b>	<b>96.13</b>
Issue 1	
Additional Postage	398.72
Layout & Design	1,072.00
Postage Advance	1,700.00
Printing	4,688.87
<b>Total Issue 1</b>	<b>7,859.59</b>
Issue 2	
Layout & Design	928.00
Postage Advance	1,800.00
<b>Total Issue 2</b>	<b>2,728.00</b>
<b>Total Bagpiper Expenses 2014</b>	<b>10,683.72</b>
<b>Bank Fees</b>	
BAC Merchant Fees	
Discount	24.80
Fee	63.47

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First Data Lease	75.99
Interchange	37.91
<b>Total BAC Merchant Fees</b>	<b>202.17</b>
Returned Item	60.00
Returned Item Chargeback Fee	12.00
<b>Total Bank Fees</b>	<b>274.17</b>
<b>Board Member Required Activity</b>	
<b>Corresponding Secretary</b>	
Copies	24.13
Name Badges for Board members	17.32
<b>Office Supplies</b>	
General	67.81
<b>Total Office Supplies</b>	<b>67.81</b>
<b>Postage</b>	
New Member Packets	68.56
Postage - Other	50.25
<b>Total Postage</b>	<b>118.81</b>
<b>Total Corresponding Secretary</b>	<b>228.07</b>
<b>President</b>	
<b>Meetings</b>	
<b>Rotating</b>	
Meeting Room	132.50
Refreshments	66.11
<b>Total Rotating</b>	<b>198.61</b>
<b>Winter 2014</b>	
Meeting Room & Lunch	430.86
<b>Total Winter 2014</b>	<b>430.86</b>
<b>Total Meetings</b>	<b>629.47</b>
Office supplies	100.20
Postage	164.75
<b>Total President</b>	<b>894.42</b>
<b>Recording Secretary</b>	
By-Laws Change Voting	
CPA	400.00
<b>Total By-Laws Change Voting</b>	<b>400.00</b>
Copies	-13.78
<b>Office Supplies</b>	
Toner/ink	66.99
Office Supplies - Other	-13.77
<b>Total Office Supplies</b>	<b>53.22</b>
Postage	412.29
<b>Total Recording Secretary</b>	<b>851.73</b>
<b>Treasurer</b>	
<b>Bank Fees</b>	
BAC Merchant Fees	
First Data Annual Fee	30.20
First Data Lease	75.99
<b>Total BAC Merchant Fees</b>	<b>106.19</b>
Checks	34.00
<b>Total Bank Fees</b>	<b>140.19</b>
Checks &/or Deposit slips	43.82
Dues Collection	

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Postage	469.00
Refund Dues	-40.00
Total Dues Collection	429.00
Office Supplies	38.51
Postage	46.00
Total Treasurer	697.52
Vice President	
Postage and Shipping	6.85
Printing	454.59
Total Vice President	461.44
Total Board Member Required Activity	3,133.18
Committees	
Judges Education	
Copies	22.57
Office supplies	57.05
Postage	112.70
Travel Expenses	272.80
Total Judges Education	465.12
Nominating Committee	
Copies	226.53
Office Supplies	25.05
Postage	70.85
Nominating Committee - Other	0.00
Total Nominating Committee	322.43
Tally	
AKC Reports--Companion Events	280.00
AKC Report--Conformation	420.00
Total Tally	700.00
Total Committees	1,487.55
Insurance	
Equisure	
Club, Officers & Directors Liab	600.00
Total Equisure	600.00
State Farm Ins.	
Treasurer Bonding	143.00
Total State Farm Ins.	143.00
Total Insurance	743.00
Montgomery County 2013	
Sweeps, OB & Rally	
Refund overpayment of fees	-3.50
Total Sweeps, OB & Rally	-3.50
Trophies	
Duplicate Award	
Deblin Back Talk Award	400.00
Total Duplicate Award	400.00
Total Trophies	400.00
Total Montgomery County 2013	396.50
Montgomery County 2014	
Hotel Deposit	1,000.00
Total Montgomery County 2014	1,000.00

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Montgomery County, 2012	
Engraving Trophies	-144.16
<b>Total Montgomery County, 2012</b>	<b>-144.16</b>
<b>PAWS</b>	
Gift Cards for Juniors	100.00
Raffle Expenses	0.00
<b>Total PAWS</b>	<b>100.00</b>
<b>Regional Clubs</b>	
<b>BBE Medallions</b>	
Postage to mail	16.34
Velour Bags	20.51
<b>Total BBE Medallions</b>	<b>36.85</b>
STCA Ads in Specialty Catalogs	364.50
STCA Booth at Eukanuba	14.05
<b>Total Regional Clubs</b>	<b>415.40</b>
<b>Regional Clubs 2012</b>	
STCA Ads in Club Catalogs	105.00
<b>Total Regional Clubs 2012</b>	<b>105.00</b>
<b>Rotating 2014</b>	
<b>Judges Expense</b>	
Class Judge	551.00
Sweepstakes Judge	200.00
<b>Total Judges Expense</b>	<b>751.00</b>
<b>Meals</b>	
Caterer's Deposit	750.00
Final Dinner Payment	625.28
<b>Total Meals</b>	<b>1,375.28</b>
Site Expenses	150.00
Trophies	1,360.00
<b>Total Rotating 2014</b>	<b>3,636.28</b>
<b>Shoppe</b>	
<b>Grooming Manuals</b>	
Replacement Binders	80.02
<b>Total Grooming Manuals</b>	<b>80.02</b>
<b>Shipping</b>	
Grooming Manuals	130.26
Handbooks	6.66
Illustrated Guides	1.82
<b>Total Shipping</b>	<b>138.74</b>
<b>Ways &amp; Means</b>	
Postage & Shipping	162.29
<b>Total Ways &amp; Means</b>	<b>162.29</b>
<b>Total Shoppe</b>	<b>381.05</b>
<b>Storage</b>	1,694.18
<b>Website</b>	
Web Hosting	155.40
<b>Total Website</b>	<b>155.40</b>
<b>Total Expense</b>	<b>30,886.03</b>
<b>Net Ordinary Income</b>	<b>-5,333.35</b>
<b>Net Income</b>	<b>-5,333.35</b>