



**Archive Minutes**  
**The Scottish Terrier Club of America, Inc.**  
**Meeting of the Officers and Directors**  
**Wednesday January 18, 2017**  
**8:04 PM – 9:17 PM**

**PRESENT:** President, Lori Kelly; Vice President, Pam Williams, Recording Secretary, Kathleen Ferris, Corresponding Secretary, Theresa Thomas; Treasurer, Steve Russell; Directors, AKC Delegate, Helen Prince, Directors: Class of 2017: Kelli Edell, Rose Shacklett, Elizabeth Wise, Class of 2018: Peggy Browne, Jerry Burge, Ron McConnell, Pat Wooster.

**Absent:** Ex-Officio, John McNabney

## **A G E N D A**

### **Roll Call**

**Recording Secretary**

### **Welcome**

**President**

Meeting Called to order 8:04pm

**Motion to change order of Agenda to move Vice President's report after New Business. Edell/Williams. Passed Unanimously**

### **Approval of Meeting Minutes**

**Recording Secretary**

December 21, 2016 Minutes – approved as distributed.

### **Reports of the Secretaries**

Corresponding Secretary - none

Recording Secretary – Report forthcoming for printed roster proposal.

### **Treasurer's Report – see attached**

2017 Dues Collection Update – Board was given a call list with about 85 names. If dues are not in by end of the 30-day grace period memberships will lapse. The Board has contacted about ¼ of those at this point.

Treasurer's Report to be posted in Bagpiper 1, 2017.

### **Old Business**

Board Vacancy next step

Lori Kelly

Lori recommended that we address this at the March meeting. This merits time for full discussion and evaluation. **Motion to move the discussion of the Board vacancy to the March Meeting. Prince/McConnell. Passed Unanimously.**

### **Liaisons**

Elizabeth agreed to be the Liaison for Sunshine Committee and Jerry agreed to serve as liaison to the Historian.

### **New Business**

AKC Marketplace – Info Update

Helen Prince

Kathi Brown and Helen are working on correct language/statement for tests that the STCA require for listing on the AKC Marketplace.

Request from WHWTC – Grooming Manual

Lori Kelly

The West Highland White Terrier Club (Jan Parcel) would like to produce a grooming manual. They are asking for written approval from the STCA with permission to produce a manual similar in structure to ours. Discussion was held. Suggestion was made to request that WHWTC give the STCA acknowledgement in the manual to the effect that they appreciate our support in helping them produce their book. Approved by consensus. Theresa to send letter to Jan Parcel.

Bagpiper Subscription Offer

Pam Williams

The special ½ price subscription discount coupon for non-members expired Dec. 31. Should we renew it for 2017? Discussion held on merits and effectiveness. If yes, we should advertise it on Facebook. **Motion to continue the special offer of ½ price subscription to the Bagpiper for non-members for another year. Williams/Burge. Passed Unanimously.**

### **Vice President's Report**

Rotating 2017 Updates

Everything coming along, regional club working on details. No specifics on Friday night's Top 20. Theresa has completed the Premium List and sent to the web team. Pam sent full details to Michael today. All entries will be sent to Theresa. Reminder to book rooms early. Event reservations page is up and working.

Independent Parent Specialty Judge selection

Hatboro has given approval for Thursday, Helen will be show chair. The Board had been asked for suggestions. A spreadsheet was prepared with names presented by Board and by names presented via membership renewals All board members to be individually asked for input.

**Motion to enter Executive Session to discuss judge selection for the Thursday specialty. Ferris/Williams. Passed Unanimously.**

**Motion to leave Executive Session. Ferris/Wooster. Passed Unanimously.**

Barbara Gibson suggested we consider offering a 4-6 class at the specialty. Discussion was held about the merits of holding it on this specific weekend. Consensus was that this-would be better held at a rotating or regional level.

Next Meeting – Wed., Feb. 15, 2017 8:30 EST

**Motion to adjourn at 9:17pm. Williams/McConnell 9:17 pm**

Respectfully Submitted – Kathleen Ferris, Recording Secretary

Scottish Terrier Club of America  
**Balance Sheet**  
YTD as of December 31, 2016

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	Dec 31, 16
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
Bank of America - Checking	30,487.05
Bank of America - Savings	15,743.36
PayPal Account	200.00
Stifel - Investments	
Stifel - Cash & Earnings	2,917.98
Stifel - CD - 10yr - Stalter	27,000.00
Stifel - CD - 1yr - JettJackson	58,000.00
Stifel - CD - 2yr	50,000.00
Stifel - CD - 3yr	50,000.00
Stifel - CD - 4yr	50,000.00
Stifel - CD - 5yr	50,000.00
Total Stifel - Investments	287,917.98
Total Checking/Savings	334,348.39
Other Current Assets	
Grooming Manual Inventory	4,213.20
Grooming Video Inventory	5,793.00
Total Other Current Assets	10,006.20
Total Current Assets	344,354.59
Other Assets	
Other Assets	
Trophies/Awards (FMV)	122,750.00
Total Other Assets	122,750.00
Total Other Assets	122,750.00
<b>TOTAL ASSETS</b>	<b>467,104.59</b>
<b>LIABILITIES &amp; EQUITY</b>	
Equity	
Restricted Net Asset	
Restricted to JettJackson Grant	58,332.61
Restricted to PAWS (Juniors)	6,724.71
Restricted to Stalter Grant	27,905.60
Total Restricted Net Asset	92,962.92
Unrestricted Net Assets	373,319.69
Net Income	821.98
Total Equity	467,104.59
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>467,104.59</b>

**Scottish Terrier Club of America**  
**Profit & Loss**  
YTD from January through December 2016

	Jan - Dec 16
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
Annual Awards, Sponsor Payments	
Perpetuals Engraving, Storage	
R-Starr	100.00
Total Perpetuals Engraving, Storage	100.00
Total Annual Awards, Sponsor Payments	100.00
<b>Bagpiper</b>	
Bagpiper 2016	
Advertising	
Issue 1	
Business Card Ads	2,200.00
Regular Ads	7,985.00
Stud Dog Ads	2,120.00
Total Issue 1	12,305.00
Issue 2	4,745.00
Issue 3	8,500.00
Issue 4	8,945.00
Total Advertising	34,495.00
Circulation	
Copy Sales	323.00
Subscriptions	
Regular	1,752.07
Special	1,031.61
Total Subscriptions	2,783.68
Total Circulation	3,106.68
First Class Upgrade	708.85
PayPal Fees	-743.66
Total Bagpiper 2016	37,566.87
Bagpiper 2017	
Advertising	
Issue 1	
Business Card Ads	470.00
Regular Ads	125.00
Total Issue 1	595.00
Total Advertising	595.00
Circulation	
Subscriptions	
Regular	80.00
Total Subscriptions	80.00
Total Circulation	80.00
First Class Upgrade	3,810.00
PayPal Fees	-20.13
Total Bagpiper 2017	4,464.87
Total Bagpiper	42,031.74
<b>Board Member Generated Income</b>	
Corresponding Secretary	
Club Decals	2.00
Total Corresponding Secretary	2.00

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Scottish Terrier Club of America  
**Profit & Loss**  
December 2016

	Dec 16
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Bagpiper</b>	
Bagpiper 2016	
Circulation	
Subscriptions	
Special	103.80
<b>Total Subscriptions</b>	103.80
<b>Total Circulation</b>	103.80
PayPal Fees	-3.80
<b>Total Bagpiper 2016</b>	100.00
<b>Bagpiper 2017</b>	
Advertising	
Issue 1	
Business Card Ads	470.00
Regular Ads	125.00
<b>Total Issue 1</b>	595.00
<b>Total Advertising</b>	595.00
First Class Upgrade	1,650.00
PayPal Fees	-16.55
<b>Total Bagpiper 2017</b>	2,228.45
<b>Total Bagpiper</b>	2,328.45
<b>Board Member Generated Income</b>	
Recording Secretary	
Roster	
Roster Ads	75.00
<b>Total Roster</b>	75.00
<b>Total Recording Secretary</b>	75.00
<b>Total Board Member Generated Income</b>	75.00
<b>Investments</b>	
Interest	
Interest on Savings Account	0.27
<b>Total Interest</b>	0.27
<b>Total Investments</b>	0.27
<b>Membership</b>	
<b>Dues 2016</b>	
Regular Members	70.00
xPayPal fees	0.21
<b>Total Dues 2016</b>	70.21
<b>Dues 2017</b>	
Foreign Members	1,270.00
Hardcopy Fees	230.00
Junior Members	15.00
Regular Members	10,280.00
xPayPal Fees	-27.93
<b>Total Dues 2017</b>	11,767.07
<b>Total Membership</b>	11,837.28
<b>Montgomery National Specialty</b>	
Montgomery 2017 Income	

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