



**Archive Minutes**  
**The Scottish Terrier Club of America, Inc.**  
**Special Teleconference of the Officers and Directors**  
**Wednesday August 31, 2016**  
**9:00 PM – 9:26 PM**

**PRESENT:** President, John McNabney; Vice President, Lori Kelly; Recording Secretary, Kathleen Ferris, Corresponding Secretary, Pam Williams; Treasurer, Steve Russell; Directors, AKC Delegate, Helen Prince, Class of 2016:, Theresa Thomas, Pat Wooster. Directors Class of 2017: Kelli Edell, Tom Langham Jr., Rose Shacklett, Elizabeth Wise

Absent – Ex-Officio, Charla Hill, Directors, Peggy Browne, Jerry Burge

**Roll Call**

**Recording Secretary, Kathleen Ferris**

**Call to Order 9:01 PM**

**President, John McNabney**

**Motion to approve additional funding for the Grooming Video**

**Motion to approve the request for additional funds finish the Grooming Video of \$3000.00 Kelly/Williams**

Discussion followed on wording of the motion. S Russell asked for a friendly amendment to the motion to say:

**Motion to Fund the Grooming Video Project for \$8000. Kelly/Williams. Friendly amendment accepted**

S. Russell explained that the Board budgeted \$10,000 for the Grooming Manual replenishment in 2016 and that ~\$5,300 was spent to reorder 150 manuals. The Grooming Video can be viewed as an extension to the Grooming Manual budget or as a separate project. L. Kelly estimates the Grooming Video project to cost ~\$8,000. Therefore, \$3,300 more is required to go with the \$4,700 remaining from the Grooming Manuals to fund the Grooming Video project.

S. Russell said we need to account for the extraordinary expense outside of ordinary Net Income. J. McNabney suggested using retained earnings from savings and replenishing funds as the videos are sold. K. Edell said that is not the correct way to account for the purchase and future sales of the Grooming Video. S. Russell agreed to take the accounting discussion offline, work it with the CPA and Finance Committee, and report back to the Board.

L. Kelly stated that the mechanics of the finances is a separate issue from the purpose of tonight's meeting which is to approve the additional funds for completing the grooming video which is a part of the grooming Manual, not a separate item. Both items will work together. Discussion then returned to whether or not to approve the Grooming Video project. The Video should help drive the sales of more manuals. The reason for the additional expense is to create a quality product. A hotel room is not the best for video and sound. The extra funds will allow for filming off site in a studio with professional lighting and sound. L. Kelly indicated that they hope presales will drive this as well. The committee wants to produce a first rate production. The videographer will quarterback the entire product, the club doesn't decide on studio etc., they do. It is a full package. The work was bid out to 3 people and the additional amount requested is what it would take to finish with a professional project in a studio, and choice of medium it will be produced in. Discussion continued on how that fits in with past approvals and the actual funds needed to finish the project. What did the budget call for? K Ferris asked why it isn't going in the current line item for the grooming manual since that is what it is a part of. The board already approved money to be spent on this project. The committee is only asking for another \$3300 to finish the job in a professional manner. Wording of the motion was again discussed.

Kelli Edell offered a friendly amendment to the motion to now read:

**Motion to authorize additional \$3300 to be spent by the Grooming Manual Committee to complete the grooming video in a professional manner. Kelly/Williams Friendly amendment was accepted. Passed Unanimously.**

**Motion to Adjourn at 9:26 PM Prince/Williams Passed unanimously.**

Respectfully Submitted – Kathleen Ferris, Recording Secretary